

**For Immediate Release**

**VNA of South Central Connecticut Selects SutureSign to Simplify Physician Orders**

Birmingham, AL (December 5, 2013) - Suture Health, Inc., provider of SutureSign, healthcare's leading electronic signature network, announced today that the Visiting Nurse Association (VNA) of South Central Connecticut serving the greater New Haven area, and leading home health provider has selected SutureSign to streamline orders management and face-to-face encounter documentation.

"The purpose of the Visiting Nurse Association of South Central Connecticut is to improve the quality of life for all the residents of the community it serves by fostering access to community health and home care services. SutureSign will help us automate the remaining paper processes related to managing a patient's care and transition to a fully electronic process, thereby providing more cost-effective and efficient communications than ever before. SutureSign's ease of use and innovative network approach has solved the most common objections to electronic signature in homecare, and our physician response has been extremely positive. We encourage all agencies to participate and help solve the long-standing industry problem of physician signatures, enabling our referral sources to electronically sign in one place while eliminating duplicate submissions," said John Quinn, Chief Executive Officer at VNA of South Central Connecticut.

Designed as a common platform, SutureSign's web-based service is a network where all doctors and agencies work together – maximizing adoption, profitability and compliance. It automates manual workflow processes and efficiently tracks the status of communications; significantly reducing the time it takes to obtain completed documentation from referring physicians. It leverages unique clinical workflows that are familiar to physicians while enabling them to capture their signature-related revenue, and it boasts the only Medicare-reviewed Home Health Face-to-Face tool. For its home health clients, SutureSign eliminates order resubmissions, shortens the billing cycle, provides a proven physician recruitment strategy and manages the physician help desk.

With SutureSign, all documents are sent electronically. Recipient physicians or their staff can access a single, unified inbox that aggregates all of their patients' orders, regardless of agency affiliation. The ongoing integration with provider systems will make it an even more efficient process. Now that physicians are able to access all signature requests in one place, SutureSign will generate aggregated billing reports – simplifying the process to collect frequently missed billings for signature-related revenue (i.e. G0180, G0179), which costs physicians \$175 million annually.

"We are very pleased that VNA of South Central Connecticut has adopted SutureSign to close the communications loop between their staff, their McKesson Horizon software solution and

their referral sources. The streamlined workflows of SutureSign have a proven track record of reducing turnaround time and improving completeness of required patient care documentation,” commented Hamilton Temple, Director of Sales for Suture Health.

### **About Suture Health, Inc.**

Established in 2009 by physicians, Suture Health, Inc. is an innovative health information technology provider. As sutures repair a wound, Suture Health aims to mend healthcare’s fractured communication system through SutureCONNECT, its web-based provider network. Leveraging this network, it currently provides SutureSign, healthcare’s industry leading electronic signature solution. [www.suturehealth.com](http://www.suturehealth.com) [www.suturesign.com](http://www.suturesign.com)

### **About VNA Health Systems**

VNA Health Systems is comprised of the Visiting Nurse Association of South Central Connecticut (VNA/SCC) and *CareSource*, Inc.

Founded in 1904, the VNA/SCC, which is the original VNA of New Haven, Milford, East Haven, and the Valley, is a state licensed, non-profit, community-based home health care agency. The VNA/SCC staff consists of highly skilled nurses, therapists, medical social workers and home health aides. A vital resource to the communities it serves, the VNA/SCC provides a wide range of specialized clinical services, community programs, the Nurturing Families Network and subsidized care, (through the Valley United Way and First Niagara Foundation) to those who are in need. The agency employs over 150 staff members, has an average daily census of 855 patients and makes over 132,000 home visits per year. The agency is the founder of the *Nightingale Awards for Excellence in Nursing*. The VNA/SCC is supported in part by The Community Foundation for Greater New Haven, Valley United Way, United Way of Milford, First Niagara, and corporate sponsors and individual donors. To learn more about the VNA/SCC visit [www.vnascc.org](http://www.vnascc.org).

*CareSource* strives to maximize the quality of life for its clients and their caregivers in the home and health care settings. Their services include homemakers, companions and live-in aides. To learn more about CareSource visit [www.caresourceinc.org](http://www.caresourceinc.org).

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