



## **For Immediate Release**

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### **Waterside At Coquina Key Returns To Selling Florida Fun & Sun**

*As the economy warms up, so do sales as water enthusiasts find sunshine, value and home ownership on the shores of Coquina Key*

**ST. PETERSBURG, Fla.** – Waterside at Coquina Key, a waterfront condominium community just south of downtown St. Petersburg, Fla., is selling the American dream of home ownership on the sparkling shores of Tampa Bay. And people are buying!

### **Moving Forward**

From rags to riches, Waterside was reborn from the bowels of the old Coquina Key Arms apartment complex. But troubles loomed large for the fledgling community, and soon the economic downturn put condo sales in jeopardy.

Through it all, Waterside at Coquina Key has retained its appeal and luxury, and today, as one of the largest condo developments in St. Petersburg, the community is more attractive than ever, with sale prices down more than 50 percent from their original starting point.

“We’re one of the first local developments to rise up and reignite the sales engine,” said Bill Sinopoli, Century 21 Beggins. “The time to get one of these deals is now, and people of diverse income levels have the chance to experience waterfront living that was financially unattainable in the past. Our buyers are getting an amazing condo with all the quality of the past and all the benefit of today’s low prices.”

One appealing attribute of the Waterside community is ample dock space for boaters.

“It’s hard enough to find available dock space in this area today,” said Sinopoli. “But to walk out of your own back door and onto your boat is practically unheard of in condos – especially at these prices.”

### **Something for Everyone**

The diversity of the remaining inventory offers something for buyers of wide ranges in budget, age and recreational preference. But, regardless of status or income, today's buyers share a keen eye for value and a love of sparkling water.

More like a resort than a metro community, the village-style property features multiple pools, fitness centers, well-lit tennis and sand volleyball courts and the cornerstone gem for gathering: the two-story Waterside yacht club featuring a private resident-only private pub, and breathtaking views of the Sunshine Skyway bridge from the veranda.

This community offers great waterway access for recreational boaters enjoying local islands and shoreline destinations, as well as for avid fishermen who know that the next "big one" is lurking in these renowned fishing waters.

In Key West tradition, the property shimmers with light pastels across 88 acres of lush, colorfully landscaped grounds.

"It's really a coastal paradise," said Sinopoli, "and those who seize the opportunity to buy now will be the lucky ones in the future."

Prices at Waterside start at \$99,900.

For more information about Waterside, contact the Century 21 sales office at (727) 826-0893 or visit [www.watersideatcoquinakey.info](http://www.watersideatcoquinakey.info)

### **About Waterside**

Waterside at Coquina Key is made up of 912 condominiums that are split into two distinct villages on the north and south ends of the island, each with their own boat slips and clubhouses with health club facilities and full-sized pools. An 88-acre community, Waterside is a haven for bird watchers and is close to some of the Gulf's most amazing wildlife and recreation areas.

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