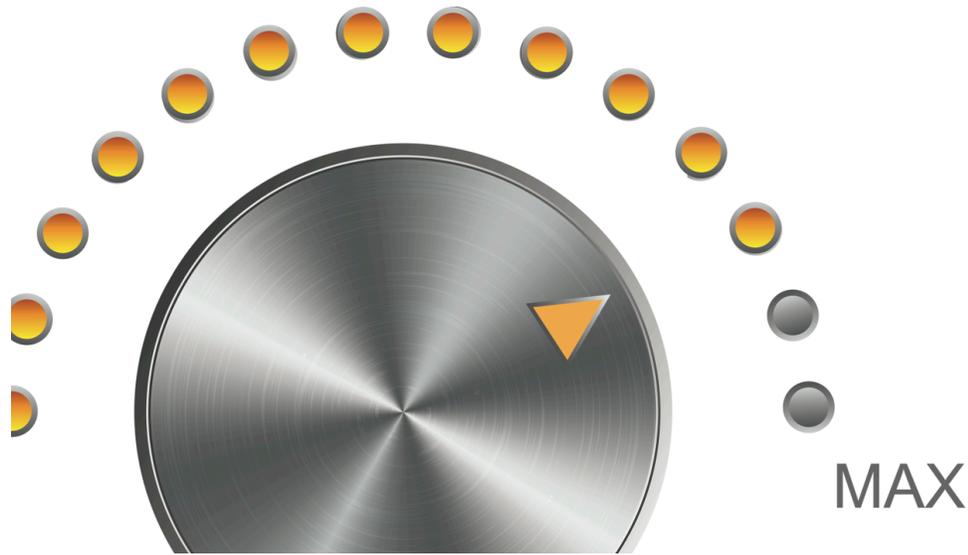


UNIMARKETSOLUTION

Easy Online
Marketplace
Procurement



Maximize Your Purchasing Power The Unimarket Solution

Organizations face increasing pressure to tighten their belts, save money and do more with less. To do this they must ensure that money is spent effectively, while individual buyers have access to products and services at the best prices. However, due to a lack of purchasing tools, most organizations struggle to control where the money is spent and subsequently fail to utilize supplier contracts for savings. In these cases there is often an ever-growing list of suppliers and limited visibility of where the money is going.

Unimarket is an easy to use cloud-based procure-to-pay solution that provides customers with access to a wide array of suppliers within our integrated eMarketplace. Our online supplier marketplace and electronic purchasing solution allow your organization to effectively drive spend to your preferred suppliers and streamline the purchasing and payables processes. Easy shopping cart technology makes purchasing simple for end users while central control and spend visibility ensure purchasing and finance professionals have the tools required to make informed decisions and drive ongoing savings.

Benefits at a Glance

- Channel all spend through a single easy electronic solution.
- Control your spend - do more with less.
- Streamline purchasing and payables.
- Strengthen supplier relationships.
- Gain visibility - make informed purchasing decisions.
- Identify and negotiate supplier savings.
- On-going supplier enablement services that grow your benefits and savings beyond go-live.

What We Do

Supplier Marketplace

At the core of the Unimarket solution is our online Supplier Marketplace that connects customers with an ever-expanding list of registered suppliers. The marketplace provides access to online supplier catalogs and integrated supplier eCommerce sites that buyers can search across in one place. Customers can upload their entire vendor database (for 100% spend capture), and Unimarket will send their suppliers an invite to register on the marketplace for free. The supplier self-service portal provides all suppliers with the benefit to receive electronic orders, centrally manage their company information and choose opt-in services like catalogs and integration.

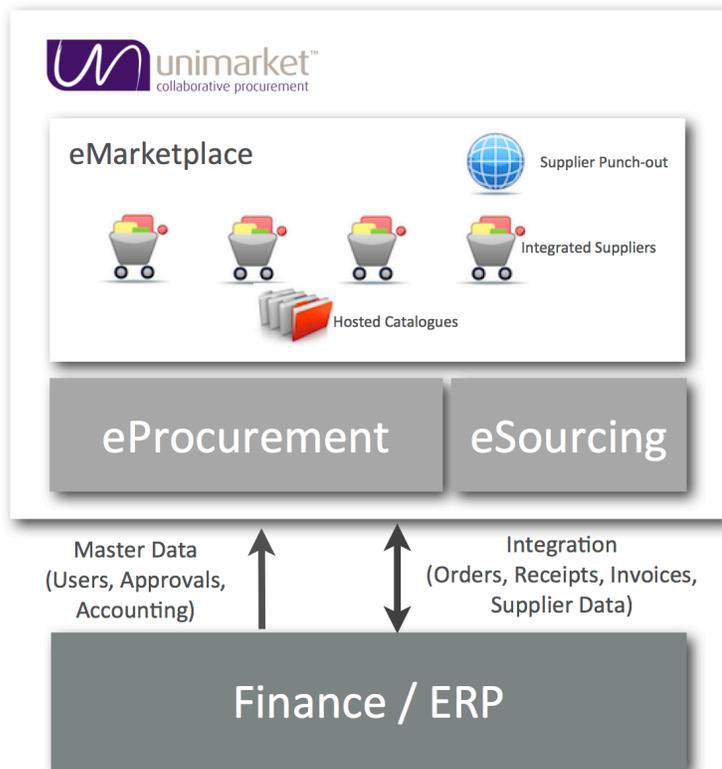
- Buyers can search across all suppliers in one place.
- Catalogue purchasing is easy for buyers and ensures accurate pricing.
- Upload and transact with 100% of your vendors for total spend capture.
- Your organization can effectively control which suppliers are available to buyers.
- Supplier integration removes manual processing and eliminates mistakes.

eProcurement

Unimarket provides an online procure-to-pay solution that makes the shopping process easy for buyers while streamlining the purchasing and approval processes to ensure spend is authorized and orders are approved before they are sent to the supplier. Suppliers receive orders electronically and once items are delivered the buyers can electronically receive to facilitate automated matching at invoice time.

All transactions are recorded and easily visible throughout the entire process from requisition to order to invoice. This provides improved organization-wide transparency, reporting and auditability. Our eProcurement suite also seamlessly integrates to your finance or ERP system to ensure financial commitments and master data are synchronized.

- A simple electronic purchasing process makes it easy for buyers to purchase the way you want.
- Automated workflow and business rules ensure control and visibility.
- Electronic purchasing removes manual paper-based processes and reduces cycle time.



Electronic Invoicing

Unimarket Electronic Invoicing automates the process of receiving, entering and matching invoices by making the entire process electronic. It provides your organization with tools to streamline the payables process and remove the headache of dealing with the mountain of paper invoices and invoice matching issues.

Supplier cXML integration can be used to receive invoice data directly from supplier systems and order-to-invoice functionality provides non-integrated suppliers and Accounts Payable (AP) staff with the ability to “flip” purchase orders into electronic invoices for matching. The automated rules-based matching process ensures that AP staff can focus on handling matching exceptions rather than shuffling paper.

- Process automation through supplier integration and supplier self-generated invoices.
- Streamlined AP process through automated matching and easy exception management.
- Paperless process that reduces your carbon footprint and cuts paper and postage costs.
- Increased accuracy and less errors.
- Better data capture and reporting.



Sourcing

Organizations have business rules that determine when a buyer must issue a competitive bid request for the products or services they require. This can be a complex and protracted process that must collate and manage supplier responses, supporting documentation, questions and evaluation criteria. The Unimarket Sourcing module allows buying organizations to quickly submit electronic bid requests (tenders) to multiple suppliers, and then have suppliers respond with electronic bids directly within the system so that buyers can coordinate the entire decision process within our online solution. This ensures all responses are provided in the same electronic format for easy evaluation and changes. Amendments are automatically notified and all supplier bids, documents, decisions and questions are held centrally for later review. Unimarket Sourcing is also seamlessly integrated to eProcurement so that awarded bids can be checked-out and an order issued to the supplier.

- Improved management of the bid and evaluation process.
- Better data capture and reporting for compliance.
- Electronic supplier bidding and eProcurement integration.

Expense Management

The Unimarket Expense module provides customers with the ability to efficiently manage all discretionary spend through a single application. Expense claims are routed to the correct approver(s) for action and may be extracted to an ERP system as part of a Transaction Run for reimbursement.

Why We Differ

Software as a Service

Unimarket is a Software as a Service (SaaS) solution built from the ground up to be a world class procure to pay solution. Compared to traditional ERP purchasing modules our core business is making the procure to pay process better through easy to use web-based technology. SaaS results in lower technology overheads, faster implementation and reduced project delivery risk. Our networked multi-tenant architecture integrates you with your suppliers on the same hosted platform which is something client side systems cannot provide.

Strategic Alignment

Put simply, our business goals are aligned with yours. The Unimarket transactional business model means we benefit when you are transacting electronically with suppliers. Likewise, your suppliers benefit from process efficiencies and your procurement strategy will be successful when more spend is placed electronically through your preferred suppliers. For this reason we are not just in the business of selling you great software, we are committed to the success of your rollout and efficiencies across the supply chain.

Managed Supplier Enablement

Unimarket works with your suppliers to ensure a seamless transition into the Unimarket eProcurement system. For suppliers not currently integrated in our marketplace, Unimarket works directly with customers to activate suppliers on an on-going basis.

Unlimited Users and Suppliers

Your organization has a diverse set of requirements when it comes to purchasing solutions across your business. Our solution does not limit the number of suppliers or buyers who can use the system so you can truly implement one simple process for all.

Ongoing Support

Unimarket understands that eProcurement is not a destination but a journey. Our ongoing training and support ensures our customers have the training and support necessary to exceed their ongoing procurement strategies.

Streamlined Implementation

Through our open-architecture integration tools and domain expertise, Unimarket has helped customers streamline a potentially complicated integration into a structured and easily managed implementation process. Unimarket minimizes the IT resource requirements during the implementation process while providing consultative support to train and educate your buying community.

“We found Unimarket to be an all-inclusive solution at a good value. We sensed they would be a good fit and their customer-focused approach proved this to be correct.”

Joe Zaborowski, Director of Purchasing, Creighton University

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