



## **Acquisition Management Solutions**

## **OVERVIEW**

Working Knowledge<sup>CSP</sup> uniquely focuses at the crossroads of federal acquisition management and knowledge management. An underlying theme in the business planning and execution of core acquisition disciplines is the need for and the ability of the Federal acquisition leadership and its workforce to leverage its critical and relevant knowledge about "the business of acquisition" more effectively. The mission—drive better acquisition outcomes.

We focus on helping your multi-dimensional acquisition organization build a shared understanding of its strengths and challenges and agree on priorities for a plan to improve the acquisition management performance of your organization by helping you to find and access the right knowledge at the right time whether its content or the experience and expertise of people.

We work with you to align your organization to operate strategically within the constantly changing, complex acquisition environment which is federal acquisition, to improve your acquisition policy development and implementation, and to mitigate the risk of workforce turnover and knowledge loss that can cripple your organization's effectiveness and its ability to acquire the products, systems, and services your organization mission requires.

The unique combination of federal acquisition management and knowledge management experience ensures the application of practical knowledge solutions to complex acquisition challenges confronting a 21st century acquisition organization.

## **PROFILE SOLUTIONS**

William S. Kaplan

Founder

**Acquisition Organizational Assessment Organizational Strategy and Planning** Leading and Aligning the Acquisition Organization

**Improving Acquisition Policy and Processes** 

Direct: 571.234.5942 **Knowledge Enabled Policy Development and Implementation** 

Managing Risk of Workforce Turnover and Knowledge Loss

**Acquisition Management Technology Solutions Acquisition Process Analysis and Mapping** 

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#GS-10F-0474Y

Agency Level Acquisition Strategy Review and Advisory Support

**Small Business Category:** 

**GSA PSS Schedule 874** 

**SDVOSB** 

CAGE: 5RMT9 DUNS: 832366327

NAICS: 541611 611430 541690





