

2010 Media Kit



Balfour Beatty
Construction

Fast Facts



Air Force Memorial, Arlington, VA

National headquarters:

Dallas, TX

Additional offices:

Charlotte, NC
Dallas, TX
Washington, D.C.
Plantation, FL
Atlanta, GA
Fort Myers, FL
Fort Worth, TX
Nashville, TN
Orlando, FL
Raleigh, NC

Balfour Beatty Barnhart:

San Diego, CA
Oxnard, CA
Palm Desert, CA
Riverside, CA
Tustin, CA

Charter Builders:

Dallas, TX
Houston, TX

RT Dooley:

Charlotte, NC

SpawMaxwell:

Houston, TX
Austin, TX
Dallas, TX

Annual Revenues:

\$3.4 billion

Backlog:

\$6.34 billion

Employees:

2,200 full-time professionals

Winner of 20

National Eagle Awards for Excellence in Construction since 2000

Winner of 100+

Regional and Local ABC Awards for Excellence in Construction since 2000

As ranked by ENR:

12th largest general builder in the U.S.
Top 10 Green contractor in the U.S.

Named by *Fortune*

magazine as one of the "100 Best Companies to Work For" 2010

For more information, contact:

Connie Oliver

VP, Corporate Communications

(214) 451-1066

coliver@balfourbeattyus.com

Balfour Beatty
Construction

Balfour Beatty Construction, a leader in the U.S. commercial construction industry for 77 years, provides general contracting, at-risk construction management, design-build, preconstruction and turnkey services nationwide.

The company consistently ranks as one of the nation's largest general building contractors and is a division of Balfour Beatty plc, a global leader in the commercial construction industry, publicly traded on the London Stock Exchange.

Selected Projects

Air Force Memorial, *Arlington, VA*
Animal Kingdom Lodge, *Orlando, FL*
Bank Atlantic Center (home of the Florida Panthers), *Sunrise, FL*
Bank of America Center and Ritz-Carlton Hotel, *Charlotte, NC*
Beach Villas at Ko Olina, *Kapolei, HI*
Bracewell & Giuliani, *Houston, Dallas, and Austin, TX*
Buffalo Thunder Resort and Casino, *Santa Fe, NM*
Byron Nelson High School, *Trophy Club, TX*
Children's Medical Center, *Dallas, TX*
Dallas Museum of Art, *Dallas, TX*
Duke University Medical Center, *Durham, NC*
Ft. Stewart/Hunter Army Air Field Military Housing, *Savannah, GA*
Gaylord Texan Resort and Convention Center, *Grapevine, TX*
Buffalo Thunder Resort and Convention Center, *Santa Fe, NM*
Marriott Grand Residences at Bay Point Condominiums, *Panama City, FL*
Mayo Clinic, *Rochester, MN and Jacksonville, FL*
National Institutes of Health, Clinical Research Center, *Bethesda, MD*
National Museum of the Marine Corps, *Triangle, VA*
Office Depot Global Headquarters and Tenant Build-out, *Boca Raton, FL*
Orlando Int'l Airport Landside Terminal and Hyatt Regency, *Orlando, FL*
Parkland Hospital Replacement Facility, *Dallas, TX*
Pentagon Memorial, *Arlington, VA*
PETCO Park, *San Diego, CA*
Time Warner Cable News Studio, *Charlotte, NC*
U.S. Capitol Visitor Center, Sequence 1, *Washington, D.C.*
Vanderbilt University Medical Center (multiple projects), *Nashville, TN*
Walter Reed National Military Medical Center, *Bethesda, MD (Joint Venture)*
Wounded Warrior BEQ, *Camp Pendleton, CA*

"To differentiate ourselves so significantly that we change the industry."



Key Contacts

Beachfront Multifamily Residences at WaterSound, WaterSound Bridges, Seagrove Beach, Florida

National Headquarters

Robert C. Van Cleave, Chairman and CEO
3100 McKinnon Street, Tenth Floor, Dallas, TX 75201
214.451.1000

North Region

John P. Tarpey, Regional CEO
3924 Pender Drive, Fairfax, VA 22030
703.273.3311

Washington, D.C. Division

Steve Smithgall, Division President
3924 Pender Drive, Fairfax, VA 22030
703.273.3311

National/Federal Division

Leon Blondin, Division President
3924 Pender Drive, Fairfax, VA 22030
703.273.3311

Southeast Region

Al Petrangeli, Regional CEO
600 Galleria Parkway, Suite 1800, Atlanta, GA 30339
678.921.6800

Carolinas Division

John Woodcock, Division President
3730 Glen Lake Drive, Suite 200, Charlotte, NC 28208
704.319.4000

Florida Division

Raymond C. Southern, Division President and CEO
7901 S.W. 6th Court, Plantation, FL 33324
954.585.4000

Georgia Division

Al Petrangeli, Division President
600 Galleria Parkway, Suite 1800, Atlanta, GA 30339
678.921.6800

Military Housing Division

Jim Taylor, Division President
600 Galleria Parkway, Suite 1800, Atlanta, GA 30339
678.921.6800

South Central Region

Dallas/Fort Worth/Nashville Division

Doug Jones, Division President and CEO
3100 McKinnon Street, Seventh Floor, Dallas, TX 75201
214.468.4700

Charter Builders Division

Charles E. DeVoe, III, President
1505 LBJ Freeway, Suite 700, Dallas, Texas 75234
972.484.4888

SpawMaxwell Division

Steve Mechler, President
4321 Directors Row, Houston, TX 77092
713.222.0900

South West Region

Barnhart Balfour Beatty Division

Eric Stenman, President
10760 Thornmint Road, San Diego, CA 92127
858.385.8200

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History

Gaylord Texan Resort and Convention Center, Grapevine, TX

During the seventies, eighties and nineties, the company built landmark buildings throughout the United States, including Boston City Hall; parts of the Library of Congress in Washington, D.C.; Texas Stadium (home of the Dallas Cowboys), the Dallas Museum of Art, and the Morton H. Meyerson Symphony Center, all in Dallas; over 20,000 hotel rooms for resorts at Walt Disney World, and the Orlando International Airport and Hyatt Regency Hotel

In 2004 the Gaylord Texan Resort and Convention Center (pictured above, with contract value of \$350 million) opened in Grapevine, Texas to great fanfare.

In 2006 the Air Force Memorial and the National Museum of the Marine Corps, built by Balfour Beatty Construction in the D.C. area, were publicly dedicated by the President of the United States.

In 2008 the Pentagon Memorial honoring the victims of the 9/11 attack in Washington, D.C. and built by Balfour Beatty Construction, was dedicated.

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Balfour Beatty Construction's roots date back to 1933, when two of its regional construction businesses were founded -- one in Miami, Florida and the other in Washington, D.C. These businesses, along with several others around the country, were focused locally on providing quality construction services and excellent relationships with clients and subcontractors. This local focus and success drew the attention of Centex Corporation, who in the 1960s began to enter the commercial construction arena. Through their acquisition of these regionally based construction companies, Centex Construction (the commercial construction division within the family of Centex companies) was born.

Centex Construction operated through early 2007, when it was announced that Balfour Beatty plc (a global leader in engineering and construction) was interested in acquiring the company. The deal was set, and the company became known as Balfour Beatty Construction on April 1, 2007. And while the acquisition necessitated a rebranding of name and company colors, that's the only thing that changed. All strategic components of the business -- leadership team, financial strength, bonding capacity, and most importantly, a continued focus on local service -- remained unchanged.

In 2008, Balfour Beatty Construction marked its 75th year in business-- and is proud to be part of Balfour Beatty plc, which in 2009 celebrates 100 years of excellence in the international construction and engineering community.

Also in 2009, Balfour Beatty Construction purchased RT Dooley, a prominent Charlotte, NC-based contractor specializing in mission critical, infrastructure, and corporate interiors building projects, as well as Houston-based SpawMaxwell Company -- the largest interior construction contractor in the State of Texas and the 6th largest general contractor in Houston.

In 2010, Balfour Beatty Construction welcomed two new wholly-owned subsidiaries to its family -- California-based Barnhart Construction, now known as Barnhart Balfour Beatty, the sixth largest education contractor in the U.S. and a prominent builder of military projects, and Dallas-based Charter Builders, one of the country's foremost builders of education facilities of all sizes.



Balfour Beatty Service and More

Services

Construction Management
(At-risk)
Construction Management
(Agency)
General Contracting
Cost Consulting
Design-Build
Preconstruction Services
Public - Private Partnerships
IDIQ/JOC -- Indefinite
Delivery,
Indefinite Quantity / Job Order
Contracting

Proofs

95% of clients rate us as
"better than most" or
"leading the industry"

85% of our business is
with a repeat customer

Named one of the "Best
Places to Work" by
*Washington Business
Journal, Charlotte
Business Journal, and
South Florida Business
Journal* and, definitively,
by *Fortune magazine*, as
one of the "100 Best
Companies to Work For"
2010

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Our Brand Promise

"We are passionate about providing clients with the best construction experience they have ever had -- *every time.*"

Customer Satisfaction

Our innovative and proprietary Mission Alignment Process (MAP) was created in 2005 to enable us to monitor and measure our customers' satisfaction from the beginning of a project, in the midst of it, and at the end. In this way, we are able to deal with any service issues in a timely manner, so that the result is a completely delighted customer.

Safety

Winner of the Associated General Contractors (AGC) Safety Star Award, the Associated Builders and Contractors (ABC) Safety Excellence Award, and the National Platinum S.T.E.P. Award, Balfour Beatty Construction has long made safety a top priority. And now, the Balfour Beatty family of companies has established what is arguably the boldest, most ambitious safety goal of any company in our industry: that by 2012, we will achieve ZERO HARM.

Sustainability

Ranked as one of the top 10 Green contractors by *Engineering News-Record* magazine, Balfour Beatty Construction has more than 250 LEED professionals, and the number is rapidly increasing. With our national Green team and task teams in every division, our commitment to sustainability touches every element of our operations.

Technology

Within the next 10 years, Building Information Modeling (BIM) is expected to completely change, and drastically improve, the way things are done in today's construction environment. Balfour Beatty Construction is taking a leadership role in implementing BIM on projects such as the Central Campus at Fort Lee, VA, a \$196.5 million design-build, integrated project for the U.S. Army Corps of Engineers.

Culture

For the sixteenth year, company employees take a leadership role in helping refurbish needy homes in the Dallas Hearts and Hammers program.

At Balfour Beatty Construction, we firmly believe that employees who are better connected to their communities are intrinsically more passionate about the work we do, building landmark structures for our schools, hospitals, and local neighbors.

Therefore, we invest a great deal in not only giving employees a chance to give back, but also in helping employees celebrate that special culture we call Balfour Beatty Spirit!

In addition, our ethics program is recognized as one of the best in the country, winning the 2009 Greater Dallas Business Ethics Award and making us runner-up to the 2009 American Business Ethics Award.

And, in 2010, we were named by *Fortune* magazine as one of the "Best 100 Companies to Work For"

Annual BBSpirit! employee events include:

Fight Night:
a grassroots employee event raising money in the fight against cancer

Chili Cook-offs:
departments and jobsite teams compete as clients, subcontractors, and architects judge the "best of the best"

Family Day:
school-aged kids spend a day on the job with Mom or Dad to learn more about the industry, recent projects, and the Balfour Beatty family

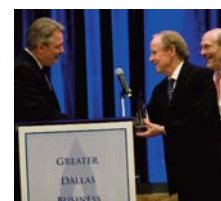
At the heart of everything we do, we are people serving people.

At Balfour Beatty Construction, we firmly believe that employees who are better connected to their communities are intrinsically more passionate about the work we do. Therefore, we invest a great deal in not only giving employees a chance to give back, but also in helping employees celebrate that special culture we call, Balfour Beatty Spirit! Community involvement is not only part of Our Creed – "We support the communities where we live and work through acts of citizenship" – it is woven into the very fabric of our company and our ideals.

Nationally, we contributed nearly \$1.4 million last year to support charities such as United Way, March of Dimes, and national cancer research facilities. And every Balfour Beatty office throughout the nation has a Balfour Beatty Spirit! team that leads in planning and implementing charitable and community support activities in their local area.

In addition, Balfour Beatty Construction is a leader in ethics initiatives in the AEC industry as well as striving always to create a work environment that will be recognized as one of the most employee-friendly in the nation.

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Balfour Beatty
Spirit!

"To differentiate ourselves so significantly that we change the industry."

Key Personnel



Buffalo Thunder Resort and Casino, Santa Fe, NM



**Robert
Van Cleave**

Chairman and CEO

Mr. Van Cleave joined Balfour Beatty Construction in 1996 as President and Chief Executive Officer of the company's Southwest division. In March 2003, he was promoted to his current position as Chairman and Chief Executive Officer of Balfour Beatty Construction.

In addition, Mr. Van Cleave chairs the company's Executive Leadership Team, which serves to guide and direct the strategies, future growth, and direction of the entire company.

Mr. Van Cleave has more than 27 years experience in the construction industry. Prior to joining Balfour Beatty, he spent 15 years with another ENR Top 10 construction firm. During his tenure there, he held senior level leadership positions in Estimating, Preconstruction, and Operations.

Mr. Van Cleave graduated in 1981 from Texas A & M University with a B.S. in Building Construction. In addition to his leadership within Balfour Beatty, he sits on the Board of the Dallas Children's Advocacy Center Foundation, the Dallas Museum of Nature and Science, TACA (a Dallas Arts organization), and previously has served on the boards of the Dallas Children's Advocacy Center, Goodwill Industries, and as chairperson for the Real Estate Division of the Greater Dallas United Way Campaign.

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Key Personnel



National Museum of the Marine Corps, Triangle, VA



Mark Layman

Senior Vice President
and Chief
Financial Officer

Mr. Layman started his career with Balfour Beatty Construction as a controller in 1989. Today, he serves as Chief Financial Officer with responsibilities including oversight of all financial services, analysis, and related policies, risk evaluation and management, information technology, and strategic planning.

In addition, Mr. Layman is a member of the company's Executive Leadership Team, which serves to guide and direct the strategies, future growth, and direction of the entire company.

Throughout his more than 20 years with Balfour Beatty, he has held positions of increasing levels of responsibility including Vice President of Finance, Division Executive Vice President, Division Chief Financial Officer, and Treasurer.

Mr. Layman holds a B.B.A. in Finance from Texas A & M University and is currently a member of the Construction Financial Management Association.

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Key Personnel



Inn of the Mountain Gods Resort and Convention Center, Mescalero, NM



John Parolisi

Senior Vice President –
Strategic Planning and
Marketing

Mr. Parolisi joined Balfour Beatty Construction in 2005 as Senior Vice President of Strategic Planning and Marketing. He is responsible for leading strategy development and marketing efforts at the corporate level as well as partnering to enhance strategy and marketing in the operating divisions. In addition, Mr. Parolisi is a member of the company's Executive Leadership Team.

Mr. Parolisi began his career working as a project engineer at Fluor Daniel in 1987. In 1991, he joined the management consulting firm of McKinsey & Company and over the course of his six-year career there led project teams serving a wide range of industrial clients. Mr. Parolisi joined Sears in 1997 as Director of Strategy and Business Development in the Sears Home Services business. From there, he moved on to increasingly broader roles, helping to drive the creation and growth of Sears.com and eventually leading the Corporate Strategic Initiatives Group at Sears. In that role, Mr. Parolisi spearheaded the development and design of the new off-mall Sears full-line store concept, Sears Grand.

Mr. Parolisi holds a Masters in Management with majors in Strategy and Marketing from Northwestern University and a Masters of Engineering from Dartmouth College.

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Key Personnel



Pentagon Memorial, Arlington, VA



John Tarpey

Regional CEO –
North

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Mr. Tarpey began his career with Balfour Beatty Construction in 1978 working in both estimating and operations. Today, he Regional CEO for the North. Comprised of the metro Washington, D.C. Division, our Federal group, new opportunities with select National clients, the Canadian PPP market, and National Integration - the North Region serves as BBC's primary hub for all geographic pursuits (outside of Military Housing) within the northern half of the United States and Canada.

In addition to his role at the regional level, Mr. Tarpey is a member of the company's Executive Leadership Team, serving to guide and direct the strategies, future growth, and direction of the entire company.

After his first five years with Balfour Beatty, Mr. Tarpey joined another national general contractor for 11 years, where he advanced to Executive Vice President and Director of Operations. With a proven track record in senior management, he returned to Balfour Beatty Construction in 1996 as Executive Vice President and Chief Operating Officer. In 1997, he was appointed as Division President and CEO of the metro Washington, D.C. division. In 2010 he attained his current position as Regional CEO-North.

In 2001, Mr. Tarpey received the American Institute of Constructor's highest recognition -- the Walter A. Nashert, Sr., Constructor Award. He was a nominee for Engineering News-Record's "Construction Man of the Year" award in 1993. He serves as an officer for the Virginia Chapter of the Associated Builders and Contractors, the Virginia Tech Building Advisory Board and the Penn State Business Advisory Roundtable. Mr. Tarpey is a frequent speaker and panelist for numerous conferences and seminars on topics including partnering, design-build, company culture, and leadership development.

Mr. Tarpey holds a B.S. in Civil Engineering from the University of Massachusetts and completed the Executive Program at the University of Michigan.

Balfour Beatty
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Key Personnel



Animal Kingdom Lodge, Lake Buena Vista, FL



Al Petrangeli

Regional CEO –
Southeast

Mr. Petrangeli joined Balfour Beatty Construction in 1983 as Project Engineer for the Fort Lauderdale/Hollywood International Airport job. Today he serves as Regional CEO for the company's Southeast Region. He recently relocated to the Atlanta office

In addition to his role at the regional level, he is a member of the company's Executive Leadership Team, serving to guide and direct the strategies, future growth, and direction of the entire company.

Mr. Petrangeli was named Project Manager in 1988 and, in 1991 was promoted to Vice President, where he served for five years before being named Senior Vice President in 1996. As Senior Vice President, Mr. Petrangeli was in charge of operations for Central and North Florida.

Mr. Petrangeli holds a B.S. in Construction Engineering Technology from Spring Garden College in Pennsylvania. Currently, Mr. Petrangeli serves as Chairman of Greater Boca Raton Chamber of Commerce. He is a member of the Board of Trustees of Give Kids the World, on the Industry Advisory Committee at Florida International University and the Board of Directors of Enterprise Florida, College of Engineering Advisory Board. In addition, he is a graduate of Leadership Osceola, Leadership Orlando, and Leadership Boca Raton.

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