

## Internet gold rush is on...

A major shift in policy from auDA, Australia's domain name regulator has led to an explosion in .au domain name trading.

Effective from 1<sup>st</sup> June 2008, the change means that Australians can now buy and sell domain names for profit resulting in a boom in virtual real estate speculation.

Domain names are the backbone of the internet and often aptly described as virtual real estate. Indeed, thousands of *domainers* around the world make their living from these online properties by buying, selling and even renting to people and businesses that have a connection to the domain name.

Now, with this new legislation, the industry has arrived in Australia with a bang. The prospect of turning a \$30 or so registration fee into a 6 figure sale is probably consigned to history but one thing is sure, with 1.1 million .au domain names already registered, supply of premium domains becomes tighter and tighter leading to a surge in domain name valuations.

[www.netfleet.com.au](http://www.netfleet.com.au) is the leading website to have emerged with a focus on Australian domains with over 3,000 .au domains listed. It currently lists two sales so far photographers.com.au for \$5,000 and floranet.com.au for \$400. Still current auctions include mail.com.au with an asking price of \$1,000,000 and hobart.com.au drawing a bid of \$15,000.

With less than 2 months since the dawn of this new type of investment, the .au domain aftermarket has experienced a tremendous start and it's only a matter of time until we can expect to see the first of the **dot com dot au millionaires**.

Selection of domain name sales:

### Internationally:

- Sex.com – US\$14,000,000
- Porn.com – US\$9,500,000
- Business.com - \$US7,500,000
- Perth.com – US\$200,000

**In Australia** (some sales made prior to rule change so exact prices can not be 100% verified)

- Jobs.com.au - A\$200,000 +
- Tennis.com.au - A\$60,000 – A\$80,000 est
- Freestuff.com.au – A\$18,500

Sources:

Regulation change: <http://www.auda.org.au/policies/auda-2008-08/>

Current domains for sale: <http://www.netfleet.com.au>

.Com sales reports: <http://www.soldnames.com/top/com/>

.Com.au sales reports: <http://www.dnjournal.com/ytd-sales-charts.htm>,

<http://www.dailydomainer.com/200724-tenniscomau-sold-for-an-estimated-us50k-to-us70k.html>,

<http://www.theage.com.au/news/biztech/the-coming-dot-au-property-boom/2008/02/26/1203788290820.html?page=4>

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