

press release

For immediate release Interviews available by request

9/16/08

Contact: Andy Lynch Phone: 336.516.1546 Email: <u>andy.lynch@northstar.ac</u>

C12 Group: 336.841.7100 www.c12group.com

C12 Group Annual Leaders Conference in Honolulu, Hawaii

- Oct. 29 Nov. 12
- **Keynote speaker:** Buck Jacobs, Founder and Chairman of the C12 Group
- Media welcome
- Open to the public (registration required)

National Christian CEO's Roundtable Holds Annual Conference In Honolulu

Greensboro, NC – The C12 Group, America's leading peer-board network of Christian CEOs and business owners, will hold its annual Leaders Conference Oct. 29-Nov. 1, 2008, at the Hawaii Prince Hotel, Waikiki.

Founded in 1992, C12 has helped change both the perception and the role of faith and practice in the marketplace, with more than 1,000 clients served in groups hosted across (23) states.

Open to the general business community across the United States, the C12 Leaders Conference will cover a range of business and ministry-related topics. C12 Area Chairs Norman Katayama and Al Moy oversee groups in Honolulu and Maui.

The conference keynote speaker is Buck Jacobs, C12 Founder and Chairman. Jacobs served as Board Director and V.P. of Sales of the S.H. Mack Company in St. Charles, IL, where he was involved in pioneering "business as ministry." A prolific author, Jacobs will discuss the value of a God-given idea. How do you know your idea is from God? Can you trust God to sustain you? What role does risk play in investing your life for a higher purpose through your business? What can your idea look like in the future?

Registration and detailed information is available at www.c12group.com. In addition to the sessions, attendees will have opportunity to explore Honolulu, participate in a C12 golf tournament, and participate in a number of Hawaiian excursions together.

General session and breakout thread topics include (partial list):

Course	Taught by	Company
Kingdom Succession Planning	Robert Beaman	C12 Area Chair
Performance Pay Lessons	Mark Dillon	Tampa Bay Steel Corp.
Myths and Facts of Tax-Smart Kingdom Giving	Roger Sulhoff (Private Client Advisory) and Tom Conway (Founders Associate, Haggai Institute)	

Customer-Driven Strategic Retreat	Ron Forney (with Buck Jacobs)	Forney Engineering
God's Hand and Purpose in Our Journey	Don Barefoot	C12 Group President & CEO
Email Marketing to Drive Sales and Retention	Peter Martin	Cactus Sky Communications
Recession Proof Your Business with ProfitCents	Randy Warwick	C12 Area Chair
Growing Your Ministry Visions	Ted Beckett	Beckett Development
Creating a Win/Win Business Wellness Culture		Home Court America Sports & Fitness
All Business Problems Are People Problems	Carl Long	Unity Business Systems
Project Management	Kathleen Thurston	Thurston Pacific, Inc.
60-Minutes Strategic Plan	Sydney Reynolds	The Signature Agency
Various Breakout Threads for Spouses		

Do Faith And Business Mix?

For many CEOs and business owners, the words "God" and "business" hardly belong in the same sentence. But for more and more Christian professionals, who perhaps have been quiet about their faith in the past, there is an emerging trend in the business world that is blurring the lines between Sunday faith and Monday practice. Often referred to as "marketplace ministry" or "business as ministry," this movement encourages Christians to use their professional leadership positions as a platform for sharing the love and advancing the cause of Christ.

While not a new idea, marketplace ministry has made huge strides over the past decade. Perhaps the most remarkable development in the business-as-ministry movement is the structured, methodical approach some organizations are taking to systematically nurture, educate, and nurture faith in the marketplace.

"C12 issues a clarion call for professional men and women of faith to integrate their business life with their belief and practice under the Lordship of Christ," said C12 President and CEO Don Barefoot. "There are droves of Christian business leaders across the United States who have phenomenal potential to build great businesses and ministries, but they don't have a peer group to plug into to sharpen, encourage and nurture them along the way. That's one reason why we hold these national conferences – to show them there is a structured, organized effort to help them grow businesses that in a way that maximizes eternal impact."

More About The C12 Group

The C12 program is both local and global. Focused on major markets where a population of 250,000 or more exists within a 45-mile radius, C12 recruits and trains a qualified Area Chairs who operate as franchisees and build one or more groups of 10-to-15 Christian CEOs, Owners and Presidents. The groups meet once per month as a peer advisory board devoted to learning, brainstorming, problem-solving, prayer and accountability in a seven-hour session. The group meeting starts with prayer and a devotional, then progresses through a series of topical segments pertaining to improving business practices and encouraging ministry efforts.

In the afternoon one member presents an in-depth "Core Business Presentation" about his/ her business, giving structured insight into company vision, strategy, operations, financials, organization development, and ministry involvement. The discussion often touches on issues pertaining to the member's personal life, such as their relationship with the Lord, their family and mentoring relationships. The peer board gives constructive, honest and sometimes difficult, feedback as they get to know each other and "speak the truth in love." There is strict confidentiality, which encourages open, honest discussion through the peer-board format and time is allotted for Open Table discussion where members bring issues before the group for advice and counsel. The afternoon concludes with a sharing of 'To-Do List' items for the next month. Competitors are not allowed in the same group.

Beyond the day-long monthly meeting, each C12 member meets for a one-on-one coaching session with their local group's C12 Chair, a true peer facilitator with solid business and spiritual maturity.

The C12 Group Leaders Conference offers a balanced blend of sessions on business and ministry-related issues, and is open to business owners and CEOs, including non-C12 members.

"We hope to see a greater C12 presence, not only in Hawaii, but throughout the West Coast, as well" Barefoot said. C12 currently has groups in California, Oregon and Arizona. "We're trusting the Lord to move qualified Christian business leaders to step forward and help us continue to build a thriving C12 presence to serve as a blessing and transforming influence in their local communities as we continue expanding this wonderful mission."

Embracing business as ministry, the C12 Group is a global Christian business CEO and Owner development organization that focuses on building great businesses for a greater purpose. To that end, C12 couples the timeless truths of God's Word with best-in-class business practices to create profitable enterprises that endure as a testimony for Christ in the marketplace.

###