

For Immediate Release

## HDW Selects Microsoft RMS as Preferred Hardware Store POS

Microsoft's RMS POS at top of list for Hardware POS, Lumber POS, Rental POS, and Farm POS

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SHREVEPORT, Louisiana (June 1, 2010) - Microsoft's Retail Management System (RMS), was selected by [Hardware Distribution Warehouses, Inc. \(HDW\)](#) as the preferred Point of Sale system (POS) for HDW dealer stores. [Microsoft RMS](#) POS is sold and supported by Microsoft and Microsoft authorized re-sellers worldwide. The decision was based on Microsoft's strength to offer required Hardware Store POS features and keep current with technology. "The world of computer technology has rapidly changed in the last 10 years and Microsoft RMS is the best known retail system with many more features and benefits than proprietary systems, all with lower purchase and support costs" says Kenny Beauvais, President of HDW.

HDW is well known for the products it provides to lumber yards and hardware stores and an array of services including: new store planning, profit management, retail pricing programs, local market surveys, and promotional planning to increase retail profitability. HDW sets a high standard for service with an outstanding field sales force that typically visits their retailers once each week. Utilizing their own truck fleet, HDW services over 1500 retailers across the southern United States.

[Microsoft](#) is the leader in PC, Server, and Business Software worldwide. Microsoft's RMS POS system is sold worldwide and installed at over 60,000 locations. Single and multi-hardware, lumber, rental, and farm stores can purchase Microsoft retail POS technology backed by an ecosystem of Microsoft trained retail professionals in every state. "With proprietary point of sale systems, retailers really have limited or no choices when it comes to available features or support options. These companies just don't have the depth of retail knowledge, money, and resources of Microsoft and it's ecosystem of retail partners" says Dave Durrenberger of [System Solutions](#), a Microsoft retail certified re-seller.

For more information on the solution, visit <http://www.syssolutionsllc.com>, or call 888-816-8002.