



## Four partners. One common goal.

### When you start with a clean slate, you get a cleaner software design

If you were going to build better staffing software where would you start? That's exactly the question we asked when we founded Avionté.

### Our Goal: Simplify without sacrifice.

Avionté was founded by a team of staffing industry software veterans – all with a common desire to create a new kind of software – one that delivered significantly higher ROI not by focusing on features and functions, but rather by focusing on people and processes.

By studying staffing coordinators, recruiters, sales people and branch managers, we were able to identify the problems that plague other staffing systems. So we threw the old ideas out, and started from scratch.

By combining our extensive experience in software design with our in-depth understanding of the staffing industry (and a lot of long hours, hard work, and constant revisions), we were able to create a truly fresh and innovative design.

Avionté is the only staffing software that has been built to be more usable . . . without sacrificing functionality.

### Beyond software.

Great software isn't just about technology. It's also about knowledge, service, and the future. And that's part of the Avionté difference.

- We're software experts . . . who are also experts in staffing.
- We're relationship focused . . . and looking for long-term partners.
- We're on top of new technology . . . and committed to making it easy to use.
- We're a young, innovative firm . . . whose leaders have a long track record of success.
- We're honest, ethical and direct . . . and that's how we hope to earn your trust.





## **Simplify without Sacrifice.**

**Minutes to learn. Days to master. Years of prosperity ...  
That's Avionté.**

- **How do you choose the right staffing software for your company?**
- **Do you go for the one with the most features or the latest technology?**
- **Or more importantly, the one your staff will actually use?**

### **Avionté was created to be more usable.**

There's a secret about staffing software that most vendors don't want you to know.

People don't like to use it. And as a result, staffing firms rarely realize the full potential of their technology investment.

### **How do we know this?**

Simple. Our founders used to be in leadership roles with some of the staffing industry's largest software companies. We watched people struggle with cumbersome systems – and we listened to the complaints of their frustrated managers.

### **And that's why we founded Avionté.**

Our goal was to create a different kind of system – one that simplified workflow, without sacrificing functionality. Our goal was to create a staffing software solution that people would actually use.



## The Avionté Advantage.

### **10 minutes to learn.**

We've benchmarked our software with sales people, recruiters, and branch managers. Your team will be up and running in less than 10 minutes.

### **Intuitive screen design.**

Extraordinary thought went into creating the cleanest, simplest yet most fully functional and robust interface the industry has seen.

### **A complete staffing software solution.**

Avionté includes fully integrated front and back office systems, web portals for your clients and employees, web-based job search and online application, and VMS tools.

### **Customizable. Flexible. Scalable.**

Keep your people focused on the information they need. Workflows and screen layouts can be completely tailored to fit each job function. Features can be turned on or off based on individual requirements. And the entire system can be easily scaled from a single office firm to a national organization with hundreds of branch locations.

### **Dashboard technology.**

Avionté incorporates best-in-class technology to give you accurate, real-time performance metrics on sales, service, branch operations, and corporate profitability.

### **Free upgrades.**

Why pay for software upgrades . . . or be stuck on an outdated version? With Avionté, your software will be frequently updated to our latest version without upgrade charges or installation fees.

## Simplify without Sacrifice.

**To learn more about the staffing industry's most usable software, call Avionté today at**

**1.877.428.4668.**

"We chose Avionté because the system was so easy to use. We were able to customize the software to match our unique style of operation. And we've found that our people are much more efficient because Avionté is so user friendly."

*Linda Gorman, Vice President  
Staffing Network*



### The Avionté System Features.

Wondering what Avionté can do for you? Here is a partial list of the key features.

#### Front Office Tools

- Applicant tracking
- Order processing
- Contact management
- Direct hire
- Resume parsing
- Document management
- Outlook integration

#### Back Office Tools

- Payroll
- Online time entry
- Time clock integration
- Invoicing
- Workers compensation management
- Unemployment claims tracking
- Accounts payable
- Reporting
- GL integration

#### Client Web Tools

- Job order submission
- Open assignment look-up
- View invoice history
- Print invoices online
- Timecard approval
- Custom reporting

#### Candidate Web Tools

- Search jobs
- Apply online

#### Employee Web Tools

- Assignment details
- View check history
- Print pay stubs
- Timecard entry

#### Microsoft Outlook® 2-way Integration

- Avionté integrates Outlook into your daily workflow
- Your e-mail, tasks, and calendar are all managed from within the system
- Emails are automatically attached to client and employee records
- Parse resumes received in Outlook directly into Avionté
- Create contact records within Avionté directly from your Outlook contacts.

#### Resume Mirror® Included

- Our system includes one of the staffing industry's leading technology solutions for resume parsing.

#### Business Intelligence Dashboard from QlikView®

- Corporate profitability
- Customer metrics
- Sales rep metrics
- Branch metrics
- Service rep metrics

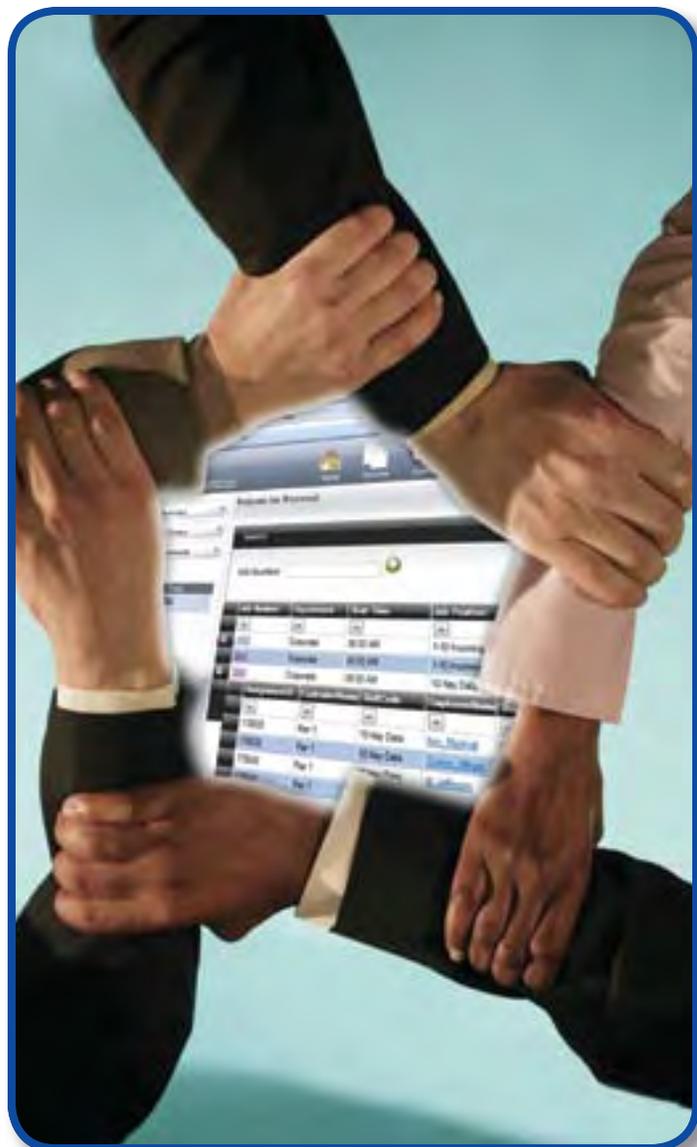
# The Avionté System, *Simplified.*



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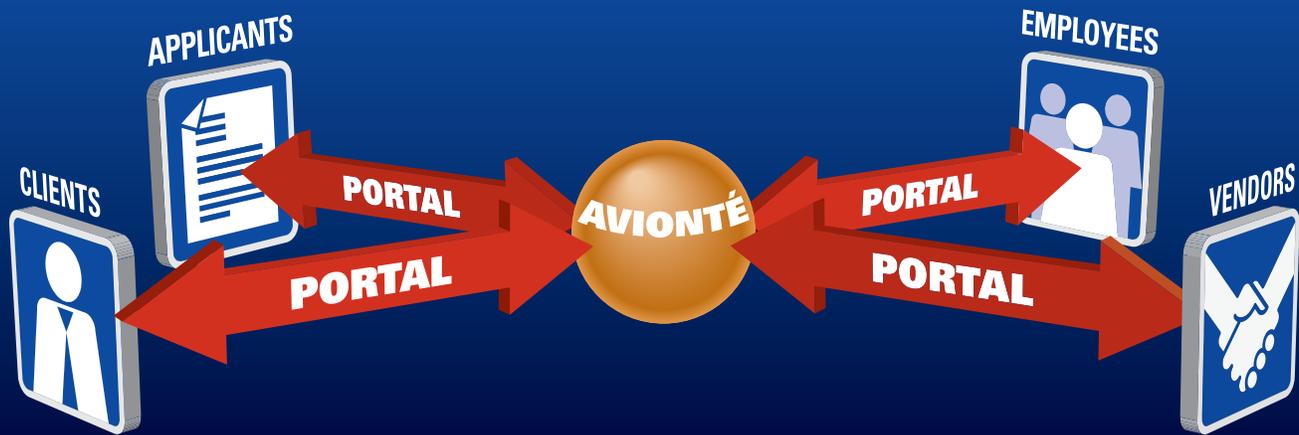
### **Better service. Lower costs. And stronger relationships.**

#### **Web Portals bring your clients, employees, candidates and suppliers closer.**

Staffing needs don't just occur between 9 and 5, and the best candidates are often only available after hours. To ensure great service, your staffing software must be accessible whenever and wherever people want to use it.

#### **Avionté web tools deliver better service, lower costs.**

Thanks to the Internet, it's easy to be accessible at any time. And thanks to Avionté, you can offer best-in-class self-service solutions to your clients, current employees, job seekers, and industry partners. Avionté's Web Portals deliver 24/7 access to critical information while dramatically reducing your service and recruiting costs.



## The Avionté Web Portals.

### Client Portal

Build customer loyalty and increase sales by giving your clients real-time access to the information they need.

- Message board
- Document management
- View and search order details
- Order requests
- View and print invoices
- Ar summary and detail
- Purchase order tracking
- Candidate status and details
- Time entry and approval
- Custom reporting

### Employee Portal

Increase employee retention and deliver better service by enhancing communication and offering more convenience.

- Message board
- Update personal information
- View assignment details
- Document management
- Certification tracking
- View pay history
- Print instant pay stubs
- Time entry

### Online Application/ Job Board

Fill orders faster, lower recruiting costs, and eliminate data entry by allowing candidates to search jobs and apply online.

- Custom portal design branded to your website
- Modify screens and data flow
- Search for open jobs and apply online
- Send job to a friend feature
- Post and update jobs from your Avionté system instantly

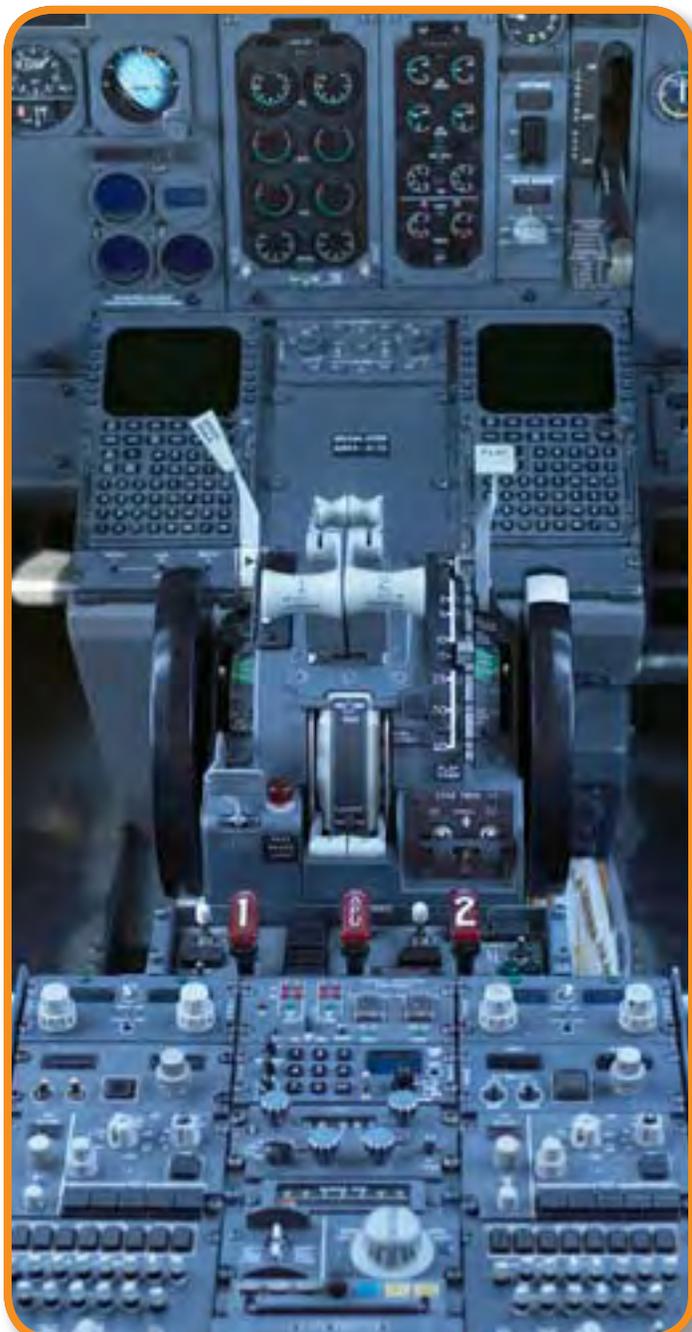
### Vendor Management

Streamline the procurement process and automate the staffing lifecycle from job order creation through consolidated invoicing.

- Order creation and approval
- Requisition distribution
- Candidate submittal and evaluation
- Time entry and approval
- Time clock integration
- Consolidated invoicing
- Comprehensive reporting

## Simplify without Sacrifice.

To learn more about the staffing industry's most usable software, call Avionté today at **1.877.428.4668.**



### **Business Intelligence. On Demand.**

**Dashboard Technology bridges the gap between strategy and execution.**

- *How's your business performing right now?*
- *How are sales?*
- *What's this week's fill rate?*
- *How does branch performance compare between locations?*
- *Where are you experiencing challenges ... and more importantly, what can you do to address them?*

**Avionté makes business intelligence easy ... and visual.**

In the fast-moving staffing industry, you need up-to-the-minute, accurate information to make intelligent decisions. You need to be able to drill down into the details of performance metrics to determine what's happening – and the root causes of the issues you face.

That's why we partnered with QlikView, a world leader in business intelligence solutions, to provide you with an amazingly powerful, yet simple to use suite of tools to monitor and analyze your operations.

Avionté's Dashboard Technology gives you real-time data on corporate and branch financial performance, sales results, fill rates, and any key performance indicators you want to track.



## The Avionté Dashboard Suite.

Here are a few examples of the performance indicators that can be measured with the Avionté dashboard suite.

### Corporate Profitability Analytics

- Gross profit breakdown
- Gross profit % breakdown
- Gross profit by service line
- Gross profit over time comparison

### Customer Relationship Intelligence

- Top 5 customers by total bill
- Top 5 customer by gp%
- Assignments over time

### Branch Performance Intelligence

- Average order fill rate
- Total bill hours by branch
- Total assignments over time by branch

### Sales Intelligence

- Gross profit by sales rep
- New customers per sales rep
- New orders per sales rep

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