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FOR IMMEDIATE RELEASE

## Bonny Block joins Balfour Beatty Construction's Florida division as business development director for federal sector

(Ft. Lauderdale, FL – January 13, 2011) Balfour Beatty Construction is pleased to announce that it has appointed Bonny Block as business development director for the federal business unit of the company's Florida division. In this role, Block will help Balfour Beatty Construction establish strategic alliances throughout the Southeast and serve clients such as the U.S. Army Corps of Engineers, Naval Facilities Engineering Command, and General Services Administration.

"Bonny is a welcome addition to Balfour Beatty," said Kent Long, senior vice president with Balfour Beatty. "With her experience in the federal marketplace, she offers our team insights and skills that will help us enhance our strategy and pursue new work in the Southeast."

Block has 15 years of business development and marketing experience in the construction, architecture, and higher education industries. She holds a Masters degree in Mass Communications from Texas State University and a Bachelor's degree in Journalism from Western Washington University. She is an active member of the Society of American Military Engineers and has served as president of the Florida Region of the Design-Build Institute of America.

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### About Balfour Beatty Construction

The growing Balfour Beatty Construction family—which includes SpawMaxwell, Barnhart Balfour Beatty, and Charter Builders—provides commercial construction services through 2,100 professionals across the U.S. Through strong regional offices, the company provides general contracting, at-risk construction management, and design-build services for public and private clients nationwide. Balfour Beatty Construction is a Top 10 Green Builder and has been named one of the 100 Best Companies To Work For® in the U.S. by *Fortune* magazine. The company is part of London-based Balfour Beatty plc, a global leader in professional services, construction services, support services, and infrastructure investment, with more than \$18 billion in annual revenues. To learn more about the business and its subsidiaries, visit [balfourbeattyus.com](http://balfourbeattyus.com).

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