



VISITING NURSE ASSOCIATION
Member Cape Cod Healthcare



For Immediate Release

VNA of Cape Cod selects SutureSign to streamline care order processing

Birmingham, AL (May 21, 2013) Suture Health, Inc., provider of SutureSign, healthcare's leading electronic signature network, announced today that the Visiting Nurse Association (VNA) of Cape Cod, a member of Cape Cod Healthcare and leading home health and hospice provider, has selected SutureSign to streamline care order processing.

"VNA of Cape Cod's goal is to provide comprehensive home health and hospice services that enable individuals to receive care in the privacy and comfort of their own homes. Our highly trained professionals are dedicated to ensuring a smooth transition from a hospital, nursing home or clinic to home. SutureSign will help us automate the remaining paper processes related to managing a patient's care and transition to a fully electronic process, thereby providing more cost-effective and efficient communications than ever before. SutureSign's ease of use and innovative network approach has solved the most common objections to electronic signature in homecare, and our physician response has been extremely positive. We encourage all agencies to participate and help solve the long-standing industry problem of physician signatures, enabling our referral sources to electronically sign in one place while eliminating duplicate submissions," said Dianne Kolb, Chief Executive Officer at VNA of Cape Cod.

Designed as a common platform, SutureSign's web-based service is a network where all doctors and agencies work together – maximizing adoption, profitability and compliance. It automates manual workflow processes and efficiently tracks the status of communications; significantly reducing the time it takes to obtain completed documentation from referring physicians. It leverages unique clinical workflows that are familiar to physicians while enabling them to capture their signature-related revenue, and it boasts the only Medicare-reviewed Home Health Face-to-Face tool. For its home health clients, SutureSign eliminates order resubmissions, shortens the billing cycle, provides a proven physician recruitment strategy and manages the physician help desk.

With SutureSign, all documents are sent electronically. Recipient physicians or their staff can access a single, unified inbox that aggregates all of their patients' orders, regardless of agency affiliation. The ongoing integration with provider systems will make it an even more efficient process. Now that physicians are able to access all signature requests in one place, SutureSign will generate aggregated billing reports – simplifying the process to collect frequently missed billings for signature-related revenue (i.e. G0180, G0179), which costs physicians \$175 million annually.

"We are very pleased that VNA of Cape Cod has adopted SutureSign to close the communications loop between their staff, their Delta Health Technologies® software solution and their referral sources. The streamlined workflows of SutureSign have a proven track record of reducing turnaround time and improving completeness of required patient care documentation," commented Hamilton Temple, Director of Sales for Suture Health.

About Suture Health, Inc.

Established in 2009 by physicians, Suture Health, Inc. is an innovative health information technology provider. As sutures repair a wound, Suture Health aims to mend healthcare's fractured communication system through SutureCONNECT, its web-based provider network. Leveraging this network, it currently provides SutureSign, healthcare's industry leading electronic signature solution. www.suturehealth.com www.suturesign.com

About VNA of Cape Cod

Established in 1916, the VNA of Cape Cod is one of the oldest not-for-profit organizations on Cape Cod. A member of Cape Cod Healthcare, the VNA provides an array of home health and hospice services from skilled nursing and therapies in the home to community health programs. Changes in the health care environment such as earlier hospital discharges have led to an increasing need for the services of the VNA. To meet these challenges, we have grown to more than 700 employees, providing more than 300,000 home visits annually. www.vncapecod.org

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