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Spitfire Management Announces ISV Partnership with Acumatica



Armonk, NY – (September 3, 2013) Spitfire Management, LLC, is pleased to announce a collaborative partnership with Acumatica, as one of its Independent Software Vendors. Acumatica is a global provider of cloud-based ERP solutions to small and medium-sized companies. In turn, Spitfire Management offers a robust project management system that can work well with ERP solutions.

According to Dennis Stroud, a founding partner of Spitfire Management, “Acumatica’s unique development platform was one reason Spitfire decided to join the Solution Provider program. The Acumatica business model focus on providing modern ERP tools with anytime, anywhere, any device access to data, coupled with a unique pricing model, is what business leaders are demanding now. This strategic partnership will deliver ‘best of breed’ products in the cloud at affordable rates.”

Christian Lindberg, Acumatica’s VP of Partners & Solutions, estimates that new partners can expect to build cloud solutions about 66% faster and cheaper with the Acumatica platform than with more traditional options out there.

Says Lindberg, “We are excited to see new partners come on board to build on Acumatica. The momentum we see in these new solutions entering the marketplace is proof Acumatica’s Cloud ERP technology is the platform to bet on.”

Spitfire Management and Acumatica solidified their partnership during Acumatica’s Partner Summit, held August 19-23 in Leesburg, VA. Spitfire Development now plans to integrate the Spitfire Project Management System with Acumatica’s ERP software.

About Acumatica

Founded in 2007, Acumatica is the fastest-growing provider of highly customizable, cloud-based ERP applications for small and midsized businesses, offering financial management, distribution, CRM, and project accounting suites. Acumatica Studio, the company’s technology development platform, gives ISVs and OEMs a rapid, cost-effective means of developing and integrating cloud-based apps, using industry-standard tools. A Red Herring Top 100 Global Tech Company, Acumatica has gained a solid reputation among developers and users for the flexibility of its platform and its innovative licensing practices; cloud, on-site, and hybrid deployment options; and device independence; as well as broad-based licensing, integration, and customization options. The privately-held company’s products are delivered through a global channel-partner network of VARs, ISVs, and OEMs. Headquartered in Kirkland, WA, Acumatica maintains offices in Washington DC, Moscow, and Singapore. Acumatica has affiliate offices in Indonesia and Mexico. Acumatica is sold through resellers in the US, Canada, UK, Africa, the Middle East, India and various countries in Southeast Asia. In the Nordic countries and the Netherlands, Acumatica is sold as part of Visma.net. For more information, visit www.acumatica.com.

About Spitfire Management

Spitfire Management, LLC, the privately-held developer of Spitfire Project Management System, specializes in project management and document control software. The product from the start has been a browser-based system for the benefit of its world-wide client base. Since September 2010, the company has added Spitfire support for Android and, more recently, iPad mobile devices. The company has kept, and will continue to keep, pace with evolutions in technology. Headquartered in New York, Spitfire Management has satellite offices in Arizona, Illinois, Indiana, Virginia, and Ontario, Canada. For more information, visit www.spitfiremanagement.com.

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