



1997
Three brothers from UAE
founded
GRANO
COFFEE

2012 3rd & 4th shops opened in ADNOC Petrol Station

2013 Started Franchising GRANO Coffee

2018 Our target is to reach 240 franchises 2002 1st shop opened in Dubai

2003 2nd shop opened in Dubai

2013 Openning the 5th shop



GRANO COFFEE is absolutely committed to provide the finest coffee available any where, using the finest Arabica beans, freshly roasted and ground, and then freshly brewed for every cup. We are proud of the unique GRANO blend, which has proved extremely popular.





# WHAT MAKES IT SO GOOD:

Since the opening of its first shop in Dubai early 2002, Grano Coffee has become a name synonymous with outstanding beverages and an unbeatable atmosphere.

Grano Coffee's exhaustive list of drinks, salads and sandwiches has something to appeal to everyone's taste buds. The classy but comfortable interior is a perfect place to relax on your own, or in the company of friends or family.

Wireless internet access lets you stay in touch from the comfort of your seat.

# Products and Services

The uniqueness of the Café products can be summarized as follows:



## FRANCHISEE APPLICATION FORM

PRIVACY POLICY ALL
INFORMATION
PROVIDED IS KEPT
CONFIDENTIAL
AND WILL NOT BE
DISCLOSED EXCEPT
FOR PURPOSES OF
VERIFICATION

PERSONAL INFORMATION



PLEASE ANSWER ALL QUESTIONS WRITE CLEARLY OR PRINT

	MODLE NAME		LAST NAME			
DATE OF APPLICATION	BIRTHDA		AGE	TELEPHONE N	LIMBER	
CURRENT ADDRESS			OTY	COUNTRY	HOW LONG?	
CURRENT ADDRESS			ОТУ	COUNTRY	HOW LONG!	
WEIGHT SIN	GLE .	MARRIED	9	WIDOWED		
FULL NAME OF SPOUSE		OCCUPAT	ION OF SIX	ouse		
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### **EDUCATION**

**EXPLAIN** 

PLEASE LIST ALL EDUCATION YOU HAVE RECEIVED INCLUDING HIGH SCHOOL, COLLEGE, MILITARY OR SPECIAL TRAINING.

NAME OF SCHOOL	DATES OF ATTENDANCE	MAJOR AND MINOR FELDS	% OF EXPENSES EARNED
LOCATION OF SCHOOL	GRADE AVERAGE OR CLASS STANONS	DIPLOMA OR DEGREE	DATE OF GRADUATION
NAME OF SCHOOL	DATES OF ATTENDANCE	MAJOR AND MINOR FELDS	% OF EXPENSES EARNED
LOCATION OF SCHOOL	GRADE AVERAGE OR CLASS STANDING	DIPLOMA OR DEGREE	DATE OF GRADUATION

#### BUSINESS AND EXPERIENCE RECORD

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HAVE YOU BEEN IN BUSINESS FO	R YOURSELF			
NAME AND ADDRESS OF EMPLOY	ER			
POSITION, TITLE AND DUTIES				
DATES OF EMPLOYMENT	, ,	SUPERVISOR'S N	AME AND TITLE	
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LIST ANY PHYSICAL IMPARMENTS MAY PRECLUDE CERTAIN TYPES O			RENTS RECEIVED OTHER INCOME	

			GROSS INCOM	6	5
REFERENCES					
PLEASE LIST THREE PROFESSIONAL	AND O	WARACTER REFERE	NCES - NAME-ADDRES	S-TELEPHONE	
1					
2.					
3.					
LIST THREE CREDIT REFERENCES-NA 1.	ME-ADE	RESS-TELEPHONE			
2.					
3.					
BANK REFERENCES NAME ADDRESS		CHECKING ACC	DUNT 2 SAVINGS	ACCOUNT 2 OT	HER Z
CONTINGENCES					
Do you have any contingent liabilitie	97.	Y se	, please itemize		
Are any of your assets pledged?					
Are you a defendant in any lawruits					
Have you ever taken bankruptcy?					
CONFIDENTIAL FINANCIAL STATEM	MT.				
NAME			DATE:	. 21	00
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(A list of the largest arrount owing to me.)

Amount Owing	Age of Debt	Description of Nature of Debt	Description of Security Held	Date Payment Expected
	Amount Owing	Amount Owing Age of Debt	Amount Owing Age of Debt Description of Nature of Debt	Amount Owing Age of Debt Description of Nature of Debt Security Held

### No. 3. Life insurance

Name of Person Incured	Name of Beneficiary	Name of Incurance Co.	Type of Pulcy	Face Amount of Policy	Total Loans Against Policy	Amount of Tearly Prenoun	is Policy Assigned?
1.7						4	

#### No. 4. Other Stocks and Bonds.

Face Value (Bonds) No. of Shares (Stocks)	Description of Security	Registered in Name of	Coat	Present Market Value	Income Received Last Year	To Whom Redged

## No. 5. Real Estate. The legal equitable title to all the real estate listed in this statement is solely in the name of the undersigned, except as follows:

Description or	Dimensions	Improvements	Mortgages or	es or Due Dates As		Present	Unpaid Taxes	
poses no.	0.80	Corost or	Lights	of Payments	Yaus	Market Yasse.	Tear	Amount

In submitting the foregoing application and statement, the undersigned guarantees its accuracy with the intent that it be relied upon in granting a franchise and extending credit to the undersigned and warrants that he/she has not knowingly withheld any information that might affect his/her credit risk, and the undersigned expressly agrees to notify Franchisor immediately in writing of any material change in his/her financial condition whether application for further credit is made or not and in the absence of such written notice, it is expressly agreed that franchisor in granting a franchise or credit may rely on this statement as having the same force and effect as if delivered upon the date additional credit is requested or existing credit is extended or continued.

The undersigned consents and authorizes franchisor to conduct a background check which may include investigation of employment history, educational background, criminal history, military records, credit history and department of motor vehicle records. All information derived from the above shall be kept confidential and be used by Franchisor for internal evaluation purposes only.

The undersigned certifies that each part of the application and financial statements hereof and the information inserted herein has been carefully read and is true and correct.

Date	Social
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# Creating and Maintaining Customers

Our marketing strategy will be focusing on creating value for our customers. This will be done through the publicity generated by online social networking, advertising with the most known search engines, newspaper advertisements, and word of mouth.



# **Target Customer**

The business will focus on the middle and high-income people exclusively.

GRANO Coffee also plans to expand its target market to every body through the value added activity of expert service and advice.



## IN SHORT, GRANO IS PLEASED TO SERVE YOU WITH:

Gentle smile &

Refreshing atmosphere to enjoy the

Aroma of our pure Arabica coffee in order to

Network with your friends and family members

Over and over and over



# Our vision

"is to create a brand name in the food business and franchise it regionally and globally"

## Oue mission

"is to serve the finest coffee in the most comfortable surroundings, GRANO COFFEE combines a unique and stylish ambience for its customers, with comfortable sofas, appetizing snacks, an extensive coffee

menu and wireless
internet facilities for who
wish to surf
while they
relax"



GRANO Coffee LLC Managing Director Dubai, United Arab Emirates

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