



**Press Contact:**  
Carole Boyle  
Marketing Content Strategist  
Source One Management Services, LLC  
1015 N. York Road  
Willow Grove, PA 19090  
P: 267.913.6265  
[prrequest@sourceoneinc.com](mailto:prrequest@sourceoneinc.com)  
[www.sourceoneinc.com](http://www.sourceoneinc.com)

FOR IMMEDIATE RELEASE:

## ***Source One Redefines Procurement Outsourcing in New White Paper***

**Willow Grove, PA (April 28, 2016)** – Industry-leading procurement services provider Source One Management Services releases new white paper exploring the growing demand for strategic procurement outsourcing models. Procurement functions are evolving – becoming increasingly vital to organizations as a strategic advisor not only to cut costs but also to make smart investments. At the helm of the evolution for countless Fortune 1000 clients, Source One Management Services is shedding light on next generation of procurement outsourcing in a new white paper entitled [\*Redefining Procurement Outsourcing: Looking Beyond the Limited Resources of Traditional BPOs.\*](#)

Now more than ever, strategic sourcing and procurement groups are facing a continuously growing list of responsibilities, but are frequently challenged by a lack a resources, subject matter expertise, market intelligence, and budget restrictions. Source One’s newest white paper explores how procurement’s evolution is shifting the way companies outsource procurement operations. Experiencing limited success with traditional outsourcing (simply replacing existing resources with services providers) in today’s competitive landscape, best-in-class organizations are seeking flexible models, scalable to project and organizational needs for both strategic, operational, and tactical support.

“Gone are the days when replacing internal resources for service providers was your only option. Ahead-of-the-curve organizations are quickly realizing the value of leveraging both internal staff and cross-functional service providers alongside one another for achieving spend and category management goals,” explains Source One’s VP of Professional Services, Joe Payne. “At Source One, we pride ourselves in providing clients with this flexible model and have seen both the immediate quick wins and long-term strategic benefits. This white paper details how traditional outsourcing falls short of supporting procurement organizations today, as well as the real value companies are experiencing by working with a services provider that acts as a flexible extension to their internal teams.”

Beyond assessing the factors creating the growing demand for full-service procurement services providers, *Redefining Procurement Outsourcing: Looking Beyond the Limited Resources of Traditional BPOs* also provides a real-world case study of a Source One client in the pharmaceutical industry and the return on investment and innovation driven within the organization by transitioning to a strategic BPO model. The paper also stresses the importance of vetting and selecting the right service provider based on your organization’s unique needs and culture, given the wide variety of seemingly qualified providers in the marketplace.

The release of *Redefining Procurement Outsourcing: Looking Beyond the Limited Resources of Traditional BPOs* jump starts a busy spring for the prominent procurement services provider. Next month, Source One joins the impressive guest list of attendees and speakers of multiple workshops at ISM2016. Source One is also the exclusive sponsor of the annual conference's Exec IN forum - the private knowledge sharing event is designed specifically for procurement and supply management executives of industry leading organizations to discuss and solve challenges unique to companies with large-scale supply chain operations.

#### **About Source One**

For decades Source One Management Services, LLC has been a leading procurement services provider dedicated to delivering results for forward-thinking Fortune 1000 clients. Rather than replacing existing resources, Source One's cost-reduction experts act as an extension to our client's teams, offering flexible support scalable to your initiative needs. Our extensive portfolio of procurement services including: Strategic Sourcing, Category Management, Supplier Relationship Management, and Procurement Transformation make Source One an ideal partner for organizations looking to optimize budgets through spend management practices backed by decades of experience. For more information, visit us online at: <http://www.sourceoneinc.com/consulting-tools/sourcing-and-procurement-services/sourcing-and-procurement-outsourcing/> .

###