

The Smarter Solution for Legal Services



What is Alexius?

Alexius is a managed legal services company. Our diversified team of legal, business, technology and financial professionals use a managed service delivery model to provide higher quality legal services at a much-reduced cost.

We are not a law firm. Like other legal service consumers, our founders grew frustrated by the lack of value, billing predictability, innovation and waste that are endemic among most large and medium-sized law firms. Instead, we focus on the intersection between law and business and use project assessment, staffing, management and technology tools to deliver unmatched value when it comes to cost, expertise and client care.

We know similar approaches are available. But most managed legal service providers' only focus on large, Fortune 500 companies. At Alexius, our goal is to offer a similar value proposition to the many small to mid-sized companies interested in creative solutions for acquiring legal services.

How We Help You.

We excel at working with companies, executive teams and in-house legal departments to identify, assess and solve operational and compliance issues and opportunities. We are particularly adept at:

- Contract drafting, negotiation and administration
- Transaction analysis, structure and due diligence
- Regulatory compliance
- Mitigation of legal risk
- Business integration

Our client base includes companies operating in the cannabis, entertainment, financial services, franchising, healthcare, technology, telecommunications, and sports industries.

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As a client, you receive expert legal solutions and services at significant cost savings and predictable billing. The value realized by our clients include:

- Fixed price predictability that was often 30% or more below comparable fees charged by mid-western-based law firms and more than 60% less than comparable fees charged by firms based on the east or west coast.
- Speed of delivery that surpassed even the most challenging timelines.
- Creative and efficient solutions resulting from the highly experienced team of legal and business professionals performing the work.

Customer Quotes:

"In business you must question everything. We questioned the bids we were receiving from national firms and as a result were able to save \$500k by working with Alexius." Gary, Chief Financial Officer of IntelliSecure

"We needed a comprehensive vendor relationship program in less than two weeks. Alexius delivered." Denise, Senior Vice President of Roth Distributing

"It is so refreshing to have regular access to highly qualified team of legal experts without getting shocked every month with a unpredictable bill." Jenny, Chief Financial Officer of RemoteLearner

About

Alexius is a group of lawyers, paralegals and other professionals organized as a managed legal services company, not a law firm. We specialize in assisting companies in addressing and solving operational compliance issues, particularly where law and business issues intersect. We are particularly adept in four distinct areas: (1) contract administration; (2) contract drafting and negotiation; (3) transaction analysis, structure and diligence; and (4) regulatory compliance. We are different from law firms in two primary ways: (1) we sell solutions, not our time; and (2) we do not, and cannot, engage in advocacy on behalf of our clients.

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