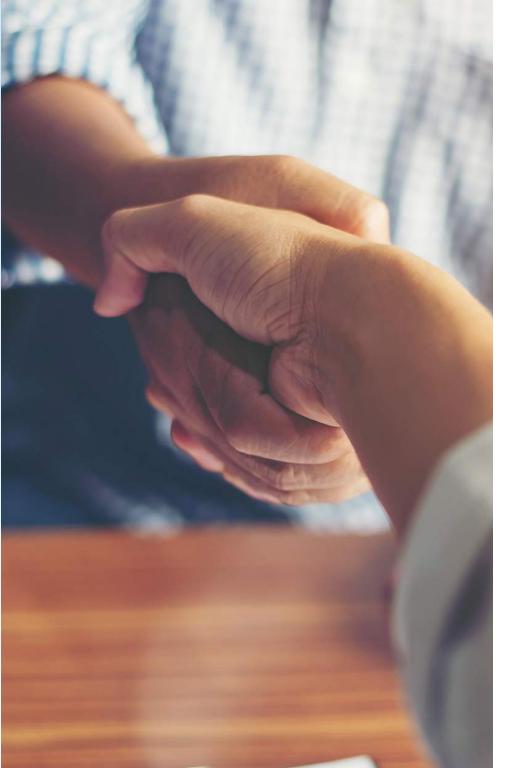


REFERRAL PROGRAM

LANTERIA HR HRMS for SharePoint and Office 365





WHO WE ARE

LANTERIA HIGHLIGHTS

- Lanteria HR is specially designed for midsized and large organizations (from 50 to 10 000 employees) from any industry
- Exclusive focus on Microsoft SharePoint and Office 365
- Founded in 2006
- Microsoft Certified Partner
- 60 employees in USA ad Ukraine
- 37% growth last year
- 150+ implementations worldwide
- 35 global partners



LANTERIA REFERRAL PROGRAM

provides referral commission to companies and individuals that recommend Lanteria HR to their customers and prospects





of total project size after signing the contract





THE PROGRAM WOULD WORK FINE FOR YOU IF YOU ARE

CONTRAC

Independent IT/ SharePoint consultant





IT company

HR consulting

firm

BENEFITS



Excellent Revenue opportunity: 10% commission of total project size



No commitment is required from your side



Immediate payment once an agreement with customer is signed



Support from Lanteria sales and technical teams

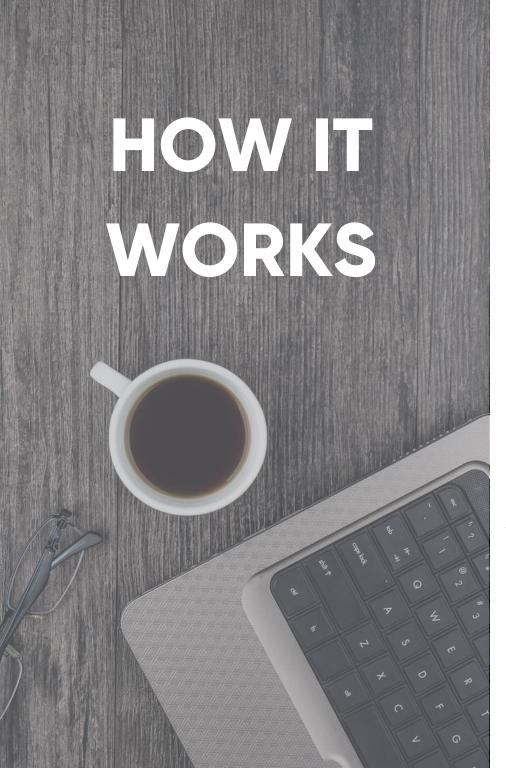


Access to partner portal, sales and training materials



Acting as a truthful adviser and consultant





Register as a referral partner

 \mathbf{V}

Recommend Lanteria product to your customer or prospect



Go to the Partner Portal and enter prospect's details to "Submit a lead" form

 $\mathbf{\vee}$

That's it! Now you can lay back and let the Lanteria sales team take care of the sales process

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Track the lead's status with "My Leads" page on the Partner Portal



When a customer makes a decision to buy and signs an agreement, his status changes to Success! and you receive an email notification



Get your referral fee in any way that is suitable for you!



Customer is a financial company with 500 employees, which wants to utilize all Lanteria HR modules:

License Fee Implementation Services Maintenance and Support

Total:

Your Commission:

\$33,280.00 \$27,150.00 \$4,992.00

\$65,422.00

\$6,542.00

SAMPLE CASE



LET'S SUCCEED TOGETHER!

REGISTER

PARTNER.LANTERIA.COM