



REFERRAL PROGRAM

# LANTERIA HR

HRMS for SharePoint and Office 365



# WHO WE ARE

## LANTERIA HIGHLIGHTS

- Lanteria HR is specially designed for mid-sized and large organizations (from 50 to 10 000 employees) from any industry
- Exclusive focus on Microsoft SharePoint and Office 365
- Founded in 2006
- Microsoft Certified Partner
- 60 employees in USA ad Ukraine
- 37% growth last year
- 150+ implementations worldwide
- 35 global partners

# LANTERIA REFERRAL PROGRAM

provides referral commission to companies and individuals that recommend Lanteria HR to their customers and prospects



**Referral  
Commission is  
10%**

of total project  
size after signing  
the contract



# THE PROGRAM WOULD WORK FINE FOR YOU IF YOU ARE



Independent IT/  
SharePoint  
consultant



HR consultant



IT company



HR consulting  
firm

# BENEFITS



Excellent Revenue opportunity: 10% commission of total project size



No commitment is required from your side



Immediate payment once an agreement with customer is signed



Support from Lanteria sales and technical teams



Access to partner portal, sales and training materials



Acting as a truthful adviser and consultant



# HOW IT WORKS



Register as a referral partner



Recommend Lanteria product to your customer or prospect



Go to the Partner Portal and enter prospect's details to "Submit a lead" form



That's it! Now you can lay back and let the Lanteria sales team take care of the sales process



Track the lead's status with "My Leads" page on the Partner Portal



When a customer makes a decision to buy and signs an agreement, his status changes to Success! and you receive an email notification



Get your referral fee in any way that is suitable for you!

Customer is a financial company with 500 employees, which wants to utilize all Lanteria HR modules:

License Fee	\$33,280.00
Implementation Services	\$27,150.00
Maintenance and Support	\$4,992.00
Total:	\$65,422.00
Your Commission:	\$6,542.00

# SAMPLE CASE



LET'S SUCCEED TOGETHER!

**REGISTER**

**[PARTNER.LANTERIA.COM](https://partner.lanteria.com)**