



# HIRING FROM THE SIDELINES

## 3-Day Conference for Workforce Development and Social Service Professionals

### Hiring from the Sidelines ~ Conference Agenda\*

Thurgood Marshall Center  
1816 12<sup>th</sup> Street, NW, Washington DC 20009

October 25, 2017

9:30 am	Registration Continental Breakfast
10:00 am	Sponsor's Welcome – The Salvation Army National Capital Area Command <i>Icebreaker</i>
10:30 am	<b>Carla Harris, CEO ~ ImageWorks</b> Introductions and Training Objectives
10:45 am – Noon	<i>Is This Your Calling?</i> <i>When to Get Out</i> <b>Kendra Smith</b>
12:00 pm – 1:00 pm	<i>Networking Lunch</i>
1:00 pm – 2:15 pm	Creating Common Language Definition and Use of the Pathways to Self-Sufficiency (PSS) Model
2:15 pm – 2:30 pm	<i>Break</i>
2:30 pm – 4:00 pm	Self-Assessment and the PSS Model PSS and Workforce Development Services <b>Carla Harris, CEO ~ ImageWorks</b>
4:00 pm – 4:30 pm	Closing Activity

Sponsors:



## October 26, 2017

9:30 am	Check in and Continental Breakfast
10:00 am	Sponsor's Welcome – The Salvation Army National Capital Area Command <b><i>Icebreaker</i></b>
10:30 am	Setting and Managing Candidate Expectations
11:15 am – 11:30 am	<b><i>Break</i></b>
11:30 am – 12:15 pm	Establishing Differences Between “Getting a Job” and “Being Given a Job” Setting Guidelines and Boundaries Coach vs. Crutch Creating Accountability and Responsibility for Self
12:15 pm 1:30 pm	<b><i>Lunch</i></b>
1:30 pm – 1:45 pm	<b><i>Break</i></b>
1:45 pm – 3:00 pm	Performance vs. People - The Real Impact of Humanizing Human Services <b>Andrew Rogers, Executive Director, Skyland Workforce</b>
3:00 pm – 4:15 pm	“Them, They and Those People”
3:45 pm – 4:30 pm	Wrap up

## October 27, 2017

9:30 am	Check-In and Continental Breakfast
10:00 am – 10:15 am	Sponsor's Welcome – The Salvation Army National Capital Area Command <b><i>Icebreaker</i></b>
10:15 am – 11:15 am	Emotional Intelligence and Workforce Development
11:15 am – 11:30 am	<b><i>Break</i></b>
11:30 am – 1:00 pm	<i>Creating Transformational Service Delivery – The GRITT Model</i> <i>How to Inspire Others</i> <b>Peter J. Harris, Director ~ The Inspiration House</b>
1:00 pm – 1:30 pm	Close Out and Evaluations

\*Agenda subject to change.