

Knowledge Management Solutions

OVERVIEW

Working Knowledge^{CSP} is an internationally recognized knowledge management consulting company that designs and delivers end-to-end knowledge management solutions. We enable your capability to continuously improve performance through an increased ability to leverage what you know about what you do...to *Create Value from Your Knowledge*.

Working Knowledge^{CSP} works with public, private, and international organizations to identify the fundamental business requirements and supporting knowledge critical to delivering their missions.

While our approach to analyzing, assessing, and solving knowledge challenges is similar across our consulting engagements, every solution delivered is unique not only to the business and operational environment (BOE) of the client, but also to the knowledge management environment (KME) of the client.

For client KM Strategy and KM Framework solutions, each engagement requires a unique set of consulting skills, experience, and expertise to deliver a "fit for purpose" solution. Our client delivery success is based on a proven, disciplined KM "Assessment and Analysis" model focused on five criteria: People/Culture, Process, Enabling Technology, Content, and KM Governance/Structure. We create a current KM baseline and then co-develop and co-deliver with the organization a KM Vision. The Gap identified between the current baseline and the vision drives the KM Strategy. This in turn drives the design and development of a time-phased KM Implementing Framework validated through carefully selected pilot projects implemented as part of work flow, focused on real business or operational challenges.

PROFILE SOLUTIONS

William S. Kaplan Founder

(001) 571.234.5942

bill@workingknowledgecsp.com

> GSA PSS Schedule 874 #GS-10F-0474Y

Small Business Category: SDVOSB

> CAGE: 5RMT9 DUNS: 832366327

NAICS: 541611 611430 541690 KM Analysis and Assessment (Business/Operational and KM Environments) KM Strategy/Implementing Framework Development and Implementation KM Technology, Tools, and Integration Content Management Planning and Governance KM Organizational Structure and Governance Records Management and Document Retention Communities of Practice Planning, Development, and Launch

Change Management (Planning for and Managing KM Change) Managing Risk of Knowledge Loss Due to Workforce Turnover KM Concepts and Skills Training/Workshops Communities of Practice Planning, Development, and Launch Business Process Analysis and Mapping Knowledge Based Business Continuity Planning/COOP Strategic Facilitation Side-by-side KM Coaching



www.workingknowledge-csp.com