



Stratim Capital Announces First Closing of Stratim Cloud Fund, LP

Initial investments in late stage fund focused on cloud infrastructure providers include MongoDB and Mirantis.

October 18, 2017 – SAN FRANCISCO, CA— Stratim Capital LLC, a leading late-stage venture firm focused on secondary direct investments, today announced the first closing of its Stratim Cloud Fund, which is focused on purchasing secondary direct interests in late stage SaaS and cloud computing infrastructure and services companies. The new fund is expected to bring the firm's total institutional capital under management to over \$160 million.

Initial portfolio companies in the Fund include MongoDB, Inc. and Mirantis, Inc., two leading providers of cloud infrastructure technology. MongoDB, an existing portfolio company which has been in the firm's Stratim Growth Fund II since 2015, is expected to go public shortly and start trading on NASDAQ under the symbol MDB.

“We are extremely excited about the new Stratim Cloud Fund” said Zachary Abrams, Managing Partner and Founder of Stratim Capital, LLC. “The market environment for providers of cloud-based technologies has never been stronger and with limited exit opportunities available today, we are seeing tremendous demand for liquidity from existing shareholders”

The Stratim Cloud Fund targets companies with over \$30M in revenue and a fully funded business model and looks for opportunities to invest \$2-10 million per portfolio company. Target companies include SaaS providers in vertical markets or functional specialties and providers of enabling infrastructure and services. Stratim has invested in numerous cloud companies over its history including Brightroll, Yodle, Jobvite, Kony, Rio SEO, Act-On, Teads and others.

“We are bullish on the evolution of computing towards cloud infrastructure and believe that SaaS and related technologies will disrupt existing business models and provide large market opportunities for our portfolio companies,” added Craig Such, a Partner with Stratim.

Stratim Capital has been providing shareholders with liquidity options for their private holdings for over nine years. The firm works with founders, company executives and early shareholders to value their holdings and develop tax-efficient diversification solutions, while generating substantial cash returns for its investors. Since 2004, the principals of Stratim have purchased



investments in over 100 companies with originally invested capital in excess of \$400 million. If you are seeking liquidity for your privately held investments, then please contact Stratim to hear about the alternatives.

Based in San Francisco, Stratim offers institutional investors the opportunity to invest in leading late stage technology companies at discounted valuations, with shorter time horizons than traditional venture funds. Stratim is actively seeking new capital to expand its assets under management.

For more on Stratim Capital, visit www.stratimcapital.com or email investors@stratimcapital.com.

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