

F+L Week 2018

March 6-9, 2018

Four Seasons Hotel, Macao at Cotai Strip

INFORMATION PACK



Oronite

Vanderbilt Chemicals, LLC
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The Testing Institute **ISP**



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Thank you for your interest in F+L Week 2018. Please find enclosed more information on our industry-leading event. We strive to deliver the highest quality technical and commercial content from prominent industry thought leaders and influencers and look forward to hosting you in Macao in 2018. If you have any further questions please contact us at conference@fuelsandlubes.com.

About The Conference

F+L Week is the premier fuels, lubricants, additives and base oils conference in Asia Pacific and the convergence of the Annual Fuels & Lubes Asia Conference and the Asia-Pacific Base Oil Conference.

Every year hundreds of attendees from all over the globe converge on F+L Week to explore, discuss and debate the latest trends, industry standards, regulatory hurdles and other business-critical issues impacting the market landscape. F+L Week also provides an unrivaled networking platform to develop and consolidate business connections with high-value contacts.



Conference Theme: Sustainability and Uncertainty

F+L Week 2018's conference theme is 'Sustainability and Uncertainty.' As an industry, we face an indefinite future and ever-changing business landscape. Balancing growth, alongside a rising focus on sustainability is challenging. F+L Week 2018 will address future fuel and lubricant industry issues and trends, and help your business thrive in an increasingly regulated environment, with a particular focus on the growth market of China.



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Confirmed Venue and Dates

We're delighted to announce F+L Week 2018 is coming to Cotai Strip in Macao – the 'Las Vegas of Asia'. We look forward to hosting you at the magnificent Four Seasons Hotel from **March 6-9, 2018**.

The Four Seasons Hotel enjoys a global reputation for excellence, boasting world-class facilities, exceptional standards and impeccable service.

A special conference accommodation rate is available at the Four Seasons Hotel Macao. When you have successfully completed online registration you will receive an invoice in PDF format, which contains the link to the Four Seasons Macao so you can book your room at our special conference rate of HK\$1,850++ per night from 4-9 March.

Four Seasons Hotel Macao Cotai Strip

Estrada da Baía de N. Senhora da Esperança, S/N

Taipa, Macau

Tel. +(853) 2881-8888

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For more information on our venue visit www.fuelsandlubes.com/flweek-2018-venue

The Four Seasons Hotel website is www.fourseasons.com/macao.

How To Get There

Getting to Macao is easy. Within Asia, direct flights are available to Macao International Airport. For long-haul travellers, you can take a direct ferry service to Macao without exiting Hong Kong International Airport. Just follow the sign to Macao Ferry Service.

A ferry service operates between Macao and Shenzhen, China (60-80 minutes), and Macao and Hong Kong (60 minutes). The Taipa Ferry Terminal is a 7-minute drive from the hotel. The Four Seasons Macao is located a mere 1.5 kilometres (0.9 miles) from Macao International Airport.

About Macao – The 'Las Vegas Of Asia'

The resort city of Macao in Southern China has gained a global reputation for its luxury hotels, glitzy casinos and live entertainment. While innumerable tourists flock to the Macao peninsula to indulge in these popular attractions, Macao also vaunts a rich cultural heritage through the fusion of Chinese and Portuguese cultures — as palm trees, crowded markets, architecture and cobblestone streets juxtapose the glamorous Cotai Strip.

Macao has a population of 650,900 residing in the diminutive area of 30.5 km (11.8 sq mi) and is the most densely populated region in the world. The former Portuguese colony was returned to Chinese sovereignty on December 20, 1999, and operates as a Special Administrative Region of China. The synthesis of these two diverse cultures has created the unique blend that typifies Macanese culture.





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Program

The preliminary program for F+L Week 2018 has been released and includes an impressive array of presentations from the best and brightest in our industry. To cater for our Chinese audience, we are offering simultaneous translation throughout the program.

You should have received a copy of our **preliminary program** when you downloaded your information pack. Please email us at conference@fuelsandlubes.com if you did not receive it.

For ongoing updates to the program please visit

www.fuelsandlubes.com/flweek-2018-program

For conference highlights and speaker information visit www.fuelsandlubes.com/flweek-2018-program

F+L Connect is our new business matchmaking service. Find out more at

www.fuelsandlubes.com/flweek-connect

The F&L Asia Awards are a highlight of the F+L Week 2018 Program. Find out about the awards dinner and last year's winners at www.fuelsandlubes.com/flweek-awards

We have some wonderful post-conference activities this year including networking golf at Caesars Golf Course www.fuelsandlubes.com/flweek-2018-golf and the Macao Skywalk www.fuelsandlubes.com/flweek-2018-skywalk

Pre and Post Conference Workshops

The F+L Week program includes two half-day workshops on March 6 and 9. The workshops allow technical and marketing personnel of lubricant manufacturers/marketers and suppliers to stay informed of the latest global regulations and future lubricant requirements.

Pre-Conference Workshop: The Impact of Modern Engine (GDI or TGDI) and Emission System on Future Fuels and Lubricants Requirements.

ATIEL Post-Conference Workshop: Developing Engine Lubricants to Meet the Requirements of the ACEA European Oil Sequences.

Visit www.fuelsandlubes.com/fl-week-2018-pre-conference-workshops for more information.



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F+L Connect: Connecting People & Businesses

Creating new business connections is an integral component of any industry event. We are delighted to introduce F+L Connect – a brand new business ‘matchmaking’ initiative for F+L Week 2018.

F+L Connect is designed to put you in front of the right people to grow your business. Whether you’re looking to enter a new market, acquire another company, establish a business partnership, or simply develop relationships with manufacturers, suppliers and distributors – F+L Connect’s powerful matchmaking service will help generate meaningful business collaborations throughout Asia

For more information on F+L Connect or to sign up visit www.fuelsandlubes.com/flweek-connect



CONNECT



MATCH



GROW

F&L Asia Awards



The annual F+L Asia Awards honour outstanding contributions to the Asia-Pacific Fuels & Lubricants industry. Award categories include the “Asia-Pacific F&L Person of the Year” and “Product Development of the Year”. Winners of these prestigious awards will be formally recognized during the F&L Asia Awards dinner during F+L Week 2018.

For more information on the F&L Asia Awards or to confirm your attendance visit www.fuelsandlubes.com/flweek-awards



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Conference Pricing

Pre or Post Conference Workshops March 6 & 9, 2018	\$498.00 ea.
F+L Week 2018 delegate pass for March 7-9, 2018	\$1,698.00
F+L Connect (with complimentary delegate pass)	\$1,698.00

Group Discounts

Group discounts are available to persons from the same company and payment must be made as a one-time group payment. Group discounts cannot be used in combination with any other discounts.

2-5 persons: 10% (US\$1,528.20/person).

6-10 persons: 15% (US\$1,443.30/person).

11-20 persons: 20% (US\$1,358.40/person).

To register for F+L Week 2018 visit www.fuelsandlubes.com/flweek-register

What's Included In Your Registration?

- Access to three days of technical and commercial sessions.
- Business matching service.*
- Two networking tea breaks per day (except on the final day) with sweet and savoury snack items.
- Networking lunch (vegetarian meals available on advance request basis only).
- Nightly evening cocktails and F&L Asia Awards dinner (vegetarian meals available on advance request basis only).
- Online access to conference papers.
- Delegate bag.
- Souvenir program.
- Mobile app – access event schedule, network with speakers and delegates, exchange contact information and send messages.
- Six-month complimentary F+L membership.

**Premium business matching service which includes half-day use of private meeting room is an additional \$998.*



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Sponsorship

F+L Week 2018 provides the perfect sponsorship opportunity for your business, enabling access to a highly intelligent audience of industry thought leaders and decision makers. Promote your brand straight to your target market and demonstrate your company's commitment to the fuels, lubricants, additives and base oils industries.

There are several sponsorship opportunities available, with a choice of exposure related to financial commitment. A copy of our sponsorship proposal is included with the Information Pack, however please visit www.fuelsandlubes.com/flweek-sponsor-partner for more information.

Contact Us

For frequently asked questions about F+L Week visit www.fuelsandlubes.com/faq

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