

## Gabriel Chemical Expands Direct, Regional Sales Coverage

**Akron, Ohio; February 2019** Gabriel Chemical, an industry-leading specialty chemical manufacturer based out of Akron, Ohio, announced that it has appointed new sales personnel to its global sales team.

Gabriel Chemical has experienced substantial growth through introduction of its broad portfolio of products, manufacturing expansions, and the recent acquisitions of Ranbar® and Royce™ businesses. The additional personnel will strengthen customer relationships and ensure customers receive the personalized support that is central to Gabriel's reputation as a complete solution provider to the coatings, adhesives, and composites markets.

In North America, joining Gabriel is Katie Pangersis, Sales Account Manager for the Midwest Region (U.S). Katie's ten+ years of distribution sales experience coupled with her degree in biology and chemistry, enhances her skill in solving customer's problems with unique and cost effective solutions.

Gabriel's North American Inside sales team welcomed Kristina Estright, a chemical industry veteran with 15+ years of sales and customer service experience. Kristina is responsible for numerous core accounts, lead development, and ensuring smooth customer transitions following acquisitions.

In Asia, Benny Ouyang joined Gabriel as the new Business Development Manager, China Region. Benny has over 10 years of experience and is responsible for sales growth in China, Hong Kong, and Taiwan. He will be the lead commercial interface with Gabriel's Zhuhai manufacturing facility that produces Versamid® polyamide products for sale in the APAC region.

Gabriel's go-to market approach with a strong direct sales team, investments in capacity, as well as a highly experienced R & D team offers unique solutions and opportunities for manufacturers of coatings, adhesives, and composites.

### About Gabriel

Gabriel is a market-leader in specialty chemical manufacturing that delivers state-of-the-art, scalable, ready-made or customized solutions. They manufacture and deliver an extensive line of proprietary products serving the coatings, adhesives, and composites industries. Gabriel also offers custom manufactured chemicals utilizing multi-step chemistries and processes. Gabriel is a company within the Audax Private Equity portfolio. For additional information, please visit [www.gabrielchem.com](http://www.gabrielchem.com).