

# WE ARE CHOCOLAT-ETM.

THE GOURMET CHOCOLATE COMPANY

> OREGON BASED ETHICAL TRANSPARENT SUSTAINABLE MADE IN FRANCE

> > OUR COLLECTIONS



MEXICO

DARK

COMERCIALIZADORA SEMILLAS ALDAMA

2 112 114 (1842 12)

VILLAHERMOSA TABASCO

FRÉDERIC CASSEL FONTAINEBLEAU FRANCE

AN ORIGIN PRODUCT MADE ON FRANCE BREAM BREAKER OF THE ROOM SINGLE ORIGIN

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**OUR COLLECTIONS** 

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## **ORIGINS MATTER**

100% SINGLE ORIGIN BEANS 100% TRACEABLE BEANS IT'S ALL ABOUT TERROIR

TERROIR IS THE BASE FOR CHOCOLATE AROMA

**GENUINE FERMENTATION PROCESS** 

PROVIDED AND PROCESSED BY VALRHONA #1 PREMIUM CHOCOLATE MANUFACTURER

> HAVE YOU EVER HEARD OF TERROIR?



### ORIGINAL COUVERTURES\* ARE SIGNED BY FRÉDÉRIC CASSEL, OUR AWARD-WINNING CHOCOLATIER

\*FRENCH WORD FOR HIGH-END CHOCOLATE

PRESIDENT OF THE FRENCH TEAM, PASTRY WORLD CHAMPIONS, 2013 VICE PRESIDENT OF THE PASTRY WORLD CUP, 2021 PASTRY CHEF OF THE YEAR, FRANCE 1999 & 2007



MEET FRÉDÉRIC

## ETHICAL AND RESPONSIBLE

TREATING OUR FARMERS AS PARTNERS

ENSURING THEY MAKE A VIABLE INCOME AND GET ACCESS TO EDUCATION AND HEALTH CARE

PARTNERING WITH THE VALRHONA'S FOUNDATION

DOING OUR BEST FOR THE PEOPLE

# WORKING ON

### INCLUSIVE PROCESS

EQUITABLE PROJECTS WITH FARMERS

FARMING COMMUNITIES AS TRUE PARTNERS

### GENDER EQUITY

STRATEGIES TO ENHANCE WOMEN'S

> PARTICIPATION RECOGNITION REMUNERATION

### CLIMATE CHANGE AWARENESS

INNOVATION + LOCAL KNOWLEDGE TO PROTECT

> THE COMMUNITIES THE PLANET

### HUMAN RIGHTS

TRANSPARENCY PROCESS IMPROVEMENTS COLLABORATIVE LEARNING SYSTEMS THINKING chocolale

### GOURMET IN CARBOARD: A DELIBERATE CHOICE.

RECYCLED, RECYCLABLE, COMPOSTABLE, NO SHOW-OFF, JUST RIGHT.

OUR PACKAGING IS MADE OF RECYCLED CARDBOARD, AND VEGETAL CELLOPHANE.

BOXES ARE DESIGNED TO BE KEPT AND REFILLED AND SIZE IS ADJUSTED TO FIT THE PRODUCTS.

LESS PACKAGING, WASTE AND POSTAGE AND DEFINITELY NO SHOW-OFF. BUT WORKING ON A BETTER SOLUTION EVERYDAY. 30 SINGLE ORIGIN BITES

the gourmet chocolate

6 original couvertures\* by FRÉDÉRIC CASSEL BLEAU, FRANCE

DOING OUR BEST FOR THE PLANET

# THE TASTING EXPERIENCE

#### OUR BARS COME BITE SIZED.

WE CREATED THE DISCOVERY BOX SO YOU CAN HAVE A FULL TASTING EXPERIENCE AT HOME, WITH FRIENDS AND FAMILY.

WATCH AND LISTEN

Take a look, find the colored reflections and shades that mark its origin. Brittance and noise allow you to oppreciate the good work of a chocolate maker. SMELL, THEN REVERSE SMELL gournet chocolate

It is thonks to your nose that you can enjoy all that gourmet chocolate has to offer. Plug your mose, offer tetting a piece of chocolote melt on your tongue for a few seconds, inhole gently, release the pressure, and concentrate on whot's hoppening at the back of your mouth.

> Woter will help reboot your pointe and ready it for the next discovery.

CHOCOLATE & WITHOUT FOUN. IT'S LOVE AT PARTIENTS

A trip to our origins

the gournel chocolate

Nº ECUADOR

MADAGASCAR



#### FOCUS, THEN RECOGNIZE

There are top and bottom aromas, and the lightest ones are the first to disappear. Putting a name to the flavor you taste is the most difficult part of the process. Start by defining the aromatic domain: Flowers? Fruits? Candy? Don't worny about disagreeing with those around you. this is a personal matter.

#### REMEMBER, THEN MEMORIZE

"Whot does it remind me of?" Where and when have you smelled or tasted this before? To what memories do you attach this scent or flavor? The onswer depends on the person, but the indications from our chocolatier will help you to develop

your toste.

#### THE DISCOVERY BOX

order a reful Less packaging.

PHOTO: AUBRIE LEGAULT

### AN INTERNATIONAL TEAM



#### JEANYVES VERDU

STRATEGY MARKETING COMMUNICATION SANDY, OR Independent Art Director-Graphic Design since 1998. Founder-Creative Director of JEANYVESVERDU SPRL (BE) 2007-2018 MPG Visual Design (USA) since 2015 Creative-Communication director at PAPILA- PAPILA COLLECTION (SP) since 2018

#### ÉRIC VIVIANT

STRATEGY EXECUTIVE DEVELOPMENT MADRID, SPAIN Founder-CEO of Ioma, Fad evidence-based skincare brand (FR) - 2002 Founder-CEO of Papila (SP), Spanish Healthy Food Papila Collection (SP), Premium Desserts, 2019

#### NORM RICE

STRATEGY COMMUNITY RELATIONSHIPS SANDY, OR Founder-CEO of Care Service Options, Senior placement agencies, 1987-2002 Real estate broker at First Class Properties (USA) since 1999 Certified Residential Specialist - Accredited Buyers Representative

FRÉDÉRIC CASSE CHOCOLATIER FONTAINEBLEAU, FRANCE

Owner of Frédéric Cassel Inc. Shops and Corners in France, Germany, Japan, Tunisia Honor President Of Les Relais Desserts Vice President Of The Pastry World Cup, 2021 AWARDS President Of The French Team, Pastry World Cup Winner, 2013 Pastry Chef of the Year,

1999 & 2017, France



MICHEL YAOUANC

INVESTOR NANTES, FRANCE Founder-CEO of several Real Estate companies. Investor and chocolate connoisseur!

MEET US



# CHOCOLAT-E **IS MORE THAN JUST** A BRAND. JOIN US ON **OUR JOURNEY.** THANK YOU.

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