

# January 2008 Index Report

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## Entrepreneurial Companies See Revenue Increases During What Experts Declared a “Stalled” US Economy in January

**Chicago, IL – February 19, 2008** – Private Company Index (PCI) calculations for month-end January 2008 transcended any concerns of stagnation with a 3.4% increase calculated from portfolio companies’ January top-line revenues.

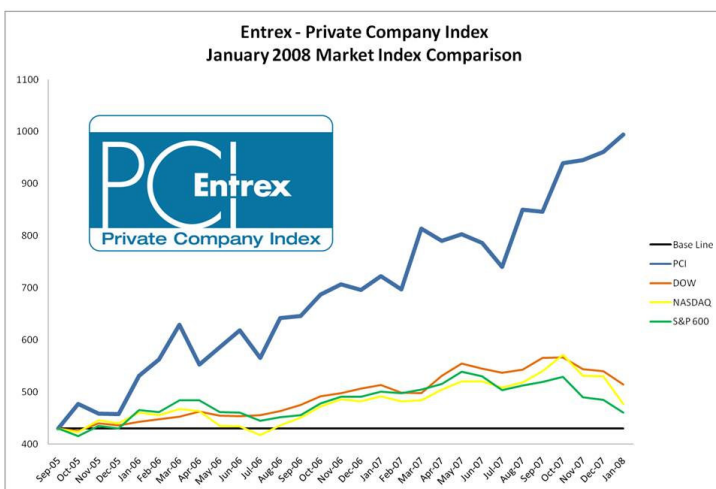
This places the Index at a three-year high of 994, which starkly contrasts traditional capital markets indicators that were uniformly down over the same period. These tumbles included the Dow at 4.6%, the S&P Small Cap 600 at just over 5% and Nasdaq with a near 9.9% drop.

Stephen H. Watkins, CEO of PCI sponsor company, Entrex, explains his view; “It’s important to realize that the public market turbulence is in part a function of investor sentiment—the private sector, these “Main Street Businesses” which the PCI tracks monthly, indeed continue to transact business independent of any public market correlation or correction.”

“This Main Street focus allows the Private Company Index to shine. A slight loss would have been expected in January, especially as the PCI closed December at a previous all-time high. Any downturn would have been seen as leveling off. Instead, the diverse PCI group of companies show an increase in revenue performance over twice what they saw from November to December – a time when consumer spending is ostensibly at it’s highest.”

The PCI companies are local and regional “Main Street” private companies, situated throughout North America typically seeing less than \$100 million in annual revenue. According to PCI historical trend data this sub-sector of the private market place is showing significant revenue growth – 33% as portfolio in calendar year 2007.

Watkins adds, “These companies are yet to see any end in consumer or business spending at this point. These CEOs are positive about growth plans for 2008 and confident that they can maneuver around whatever global or national economic circumstances may develop.”



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## About the PCI:

Published monthly by Entrex, Inc., the Private Company Index (PCI) is a proprietary benchmarking tool that measures revenue performance and activity in the \$1-100 Million private company sector. The PCI is recognized by investment professionals and financial media as a leading and authoritative source on private company revenue performance.